ANNUAL SOLAR OUTLOOK 2023

A country-by-country review of the status of solar energy in Africa.

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WORDS OF GRATITUDE



For the 3rd year in a row, I am delighted to present to you AFSIA's Annual Solar Outlook report. Since the 1st edition, many of you have let me know how instrumental this report has been in their daily work, being the ideal "desk companion" for any small detail or major piece of information about anything solar across the continent. These gestures of appreciation of AFSIA's work mean a lot to me, and I would like in return to share my sincere thanks to the individuals and companies who have contributed to what I believe is one of the best reports of the African solar industry.

First and foremost, I would like to congratulate Ines Rachel Dushime and Aline Uwimana for the amazing work they have delivered to make this report a reality. They have relentlessly collected and analyzed all solar updates possible throughout the year, to bring it to you in this summarized version which I hope will help you save a lot of time in your daily work. Congratulations ladies for your comprehensive work and permanent attention to detail.



Anyone who has endeavored to produce a similar report knows who much effort, time and resources this requires. And the AFSIA team would not have been able to bring you this report without the support of our growing group of partners.

I would like to extend a warm thank you to WFES – the World Future Energy Forum – for giving us a global platform for the release of this important report. Your continued support means a lot to us.

I also thank the partners of this year's edition. It is a great honor to benefit from your support to and trust in this report which we designed to be the reference in our industry. It is a pleasure working with you, not only for this report but also throughout the year, to further promote the use of solar energy across the continent. Special thanks to LONGi, JinkoSolar, meteocontrol, Trina Solar, ecoligo, JA Solar, Gridtech Infrastructure and GET.invest.





This year's report is an even more collective effort than ever before as we have invited the best experts globally to share their insights and knowledge.

First, I would like to thank those who accepted the invitation to contribute an article and provide exclusive market intelligence about key aspects of our industry. I am thinking here specifically of Dr. Svet Bajlekov, Sergio Montoro, Claire Le Ster, Aashna Aggarwal, Gillian-Alexandre Huart, Terje Osmundsen, Andrea Renzulli, Iarina Ciceu, Léandre Berwa, Jean-Philippe Seya and Kathleen Jean-Pierre.

And I would also like to thank our amazing group of peer reviewers who accepted the challenging mission of reviewing and correcting the information provided in this report. You may find the entire list <u>here</u>. I am extremely grateful for your assistance with this important piece of work of AFSIA. Being able to count on a network of experts like you is the essence of what we are creating at AFSIA and I look forward to many more years of mutual support.





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SOLAR GLOBALLY,

ANOTHER RECORD YEAR FOR COMBINED WITH PROMISING DEVELOPMENTS ACROSS AFRICA The world has added between 220-260 GW in 2022

In 2022, the world has added an estimated 220-260 GW of new solar PV installations. No official figures are available yet and this range is based on the estimations of various sources. This brings the total global solar installed capacity at a whopping 1.15 TWp, a symbolic threshold which we indicated would be crossed in AFSIA's 2022 Annual Outlook report.

This 2022 capacity addition is equivalent to 24%-29% of all the solar PV that had been installed historically. In comparison, in 2021, 191 GW were added globally, which at that time represented 27% of all historically installed capacity.





While being an excellent year, 2022 however shows a little slowdown in year-on-year growth compared to 2021. At end of 2021, IRENA identified the total global installed capacity at 907 GW, with an addition of 191 GW during that year. That was a 52% yo-y growth of installed capacity compared to 2020 and the best year of global solar ever.

And based on the estimated range mentioned above as reference, 2022 thus saw a y-o-y growth of "only" 15%-36%. This puts 2022 at the 4th rank of biggest annual increase since 2010 but nevertheless confirmed 2022 was a solid year for solar across the globe.



GLOBAL ANNUAL INSTALLED CAPACITY





AFRICA HAS ADDED 0.9 GW, AND AFSIA HAS MANAGED TO UNIQUELY TRACE 10 GW OF PROJECTS

If we zoom in on Africa, we notice that 2022 has been slightly less exceptional than at global level, but it has been a good year for solar nevertheless.

In 2022, the continent saw the installation of almost 1 GW of new PV capacity (949 MW), a 14% y-o-y growth compared to 2021 (833 MW, based on revised AFSIA figures).

As highlighted in last year's report, AFSIA's figures differ slightly from IRENA's figures when it comes to Africa. This is mostly based on a different methodology to track installed capacity (importation figures for IRENA vs. documented actual projects for AFSIA). While AFSIA's figures are of course underestimating the real total installed capacity across Africa (not all projects are documented and we do not track residential installations), our data offers an alternative look at the solar reality in Africa with more granularity and more info on specific projects when available.

As a result, the global trend is fairly similar but variations may be identified for specific years between IRENA's and AFSIA's records. In total, a gap of 2 GW still needs to be filled between our respective databases (12.4 GW total for IRENA vs. 10.5 GW total for AFSIA), while 1.8 GW worth of confirmed operational projects still need to be assigned to a specific year of commissioning in the AFSIA database.

The positive news despite these discrepancies is that no matter which data source is being considered, Africa is now home to more than 10 GW of identified solar projects and this is another symbolic milestone for the continent!

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Unassigned to year

Total Cumulative

017	2018	2019	2020	2021	2022
.8	2.9	1.3	1.2	0.8	0.9
8%	61%	-55%	-8%	-31%	-14%
5.2	8.1	9.4	10.6	11.4	12.4
3%	56%	16%	13%	8%	8%

017	2018	2019	2020	2021	2022
).8	1.5	2.1	0.8	0.8	0.95
9%	85%	40%	-64%	10%	14%
2.6	4.1	6.2	7.0	7.8	8.7
					1.8
					10.5

14

AFRICA ANNUAL INSTALLED CAPACITY





SOLAR SPREADS ACROSS THE CONTINENT

Solar in Africa has historically been driven by a limited number of "hot spots" such as South Africa, Morocco and more recently Egypt. While these countries continue leading the charge with important solar initiatives being launched and developed, it is interesting to note that more and more other countries are now also adopting solar.

This means not only that more people across the continent have now access to clean and reliable power, but also that the industry as a whole gets a wider territory to expand its presence in, develop projects and partnerships, and grow its business footprint. This is a very positive trend for the industry, which will inevitably lead to economies of scale through network effects, as well as allow local companies and technicians to further specialize in solar, grow their business and hire more. In 2022, if we take into account installations for large-scale, C&I, mini-grids and SHS (hence not accounting for residential installations)



And the winner for 2022 in terms of installed capacity is... Angola! Angola has indeed commissioned 2 major large-scale projects this year, namely the 188 MW Biópio solar plant and the 96 MW Baía Farta solar plant, both developed by the consortium MCA Group, Sun Africa LLC, Hitachi ABB. This is quite an impressive achievement for companies with relatively limited track record in the African solar space.

The top 5 is further composed of South Africa (111.8 MW), Egypt (80 MW), Ghana (71.3 MW) and Mozambique (41.9 MW).



Row Labels	C&I	large scale	mini-grid	SHS	wheeling	Grand Total
Angola		284.0	0.0	0.0		284.0
South Africa	110.9				0.9	111.8
Egypt	49.0	31.0				80.0
Ghana	2.8	68.5				71.3
Mozambique	0.0	41.0	0.5	0.4		41.9
Guinea	33.0			0.3		33.3
Burkina Faso		30.0		0.5		30.5
Madagascar	0.2	29.1		0.5		29.8
Malawi		28.5		0.6		29.1
Namibia	4.7	24.0	0.2			28.8
Benin		25.0	0.1	1.0		26.1
Senegal	2.3	23.0	0.1	0.4		25.7
Kenya	14.0		0.5	7.7		22.2
Central African Republic		15.0		0.0		15.0
Tunisia		12.2				12.2
Zimbabwe	12.0			0.1		12.1

Row Labels	C&I	large scale	mini-grid	SHS	wheeling	Grand Total
Nigeria	6.6		1.5			8.1
Uganda	2.3	4.0	0.6			6.9
Sierra Leone		5.0	0.4			5.4
Mali	4.0		1.0	0.2		5.1
Seychelles	0.1	5.0				5.1
Comoros		4.0				4.0
Ethiopia				2.1		2.1
Tanzania	1.0			0.9		1.9
Zambia				1.7		1.7
Cote d'Ivoire	1.2			0.4		1.6
Mauritania	1.5					1.5
Rwanda	0.2		0.1	1.2		1.5
Somalia	0.0			1.3		1.3
Uganda				1.0		1.0
Cameroon				0.8		0.8
Тодо				0.7		0.7

Row Labels	C&I	large scale	mini-grid	SHS	wheeling	Grand Total
São Tomé and Príncipe		0.6				0.6
Saierra Leone				0.4		0.4
Republic of the Congo				0.2		0.2
DRC	0.2			0.0		0.2
Gambia				0.1		0.1
Cape Verde	0.1					0.1
Liberia				0.1		0.1
Ghana				0.1		0.1
Botswana	0.0					0.0
Lesotho	0.0					0.0
Somaliland	0.0					0.0
Burundi				0.0		0.0
The Gambia				0.0		0.0
Namibia				0.0		0.0
Chad				0.0		0.0
Niger				0.0		0.0
Grand Total	246.0	629.8	5.0	67.0	0.9	948.7

The growing footprint of solar becomes even more impressive if we look at projects under development. If we take into consideration projects which have been announced in 2022, then 49 African countries are considered to be working on at least 1 MW of solar and 29 on more than 100 MW.

And if we also include announcements made in 2021, then every single African country is expected to see new solar installations in the relative short term.

Finally, it is also important to bring installed capacities in contrast with other key national metrics. It is indeed unfair to compare a country with 100 million inhabitants with another which would be home to only 10 million. Likewise, the level of development of the country (for example measured by total installed capacity across all technologies) can also be used an indicator to evaluate how strongly or poorly a country performs with regards to solar.

The table below aims at bringing a somewhat fresh perspective on national solar performance. It shows the top 16 countries based on "Wp/capita". When comparing "apples to apples", we notice that this "top solar countries" ranking looks quite different from the traditional "total solar capacity installed" which is dominated by South Africa, Egypt and Morocco.



Country	MWp	Population	Wp/capita
Seychelles	17.9	99,858	179.4
Namibia	291.4	2,655,167	109.7
Cape Verde	34.2	570,977	60.0
South Africa	3,850.8	69,662,216	55.3
Morocco	948.5	37,996,605	25.0
Egypt	2,255.6	107,127,291	21.1
Mauritania	86.1	4,953,241	17.4
Senegal	230.1	99,858	12.9
Eswatini	14.2	99,858	11.9
Zambia	226.0	19,662,940	11.5
Algeria	380.5	45,817,271	8.3
Angola	284.2	35,406,345	8.0
Тодо	58.2	8,760,629	6.6
Kenya	323.4	56,712,859	5.7
Malawi	111.0	20,357,811	5.5
Ghana	173.9	32,681,937	5.3

C&I DOMINATES 2022, MINI-GRIDS REGRESS

Out of the total 948 MW which AFSIA managed to identify as being commissioned in 2022, the breakdown is as follows:

SEGMENT	CAPACITY	% OF 2022	Y-O-Y GROWTH
C&I	246 MW	26%	61.5%
LARGE-SCALE	630 MW	66.5%	1.7%
MINI-GRID 5 MW		0.5%	-18%
SHS	67 MW (est)	7%	20.7%
TOTAL	948 MW	100%	13.8%



While large-scale still contributes for the largest share of installed capacity, it is interesting to note that C&I now already represents almost 30% of all installations across the continent (a trend which we announced in the first edition of AFSIA's Annual Outlook report).

The y-o-y growth of C&I is particularly noteworthy (+61.5%). And with the recent multiple announcements of large-ticket financing deals for C&I projects and M&A activity in the segment, it is easy to imagine that this trend is set to continue.

C&I will play an extremely important role in South Africa particularly. Looking at data for projects under development, we notice that announcements for C&I projects only represent 4.8% of potential future capacity across Africa (but we know that many large-scale projects unfortunately never see the daylight, and this figure is potentially also biased by a group of super large green hydrogen projects announced, more about this later).

Yet, if we zoom in on South Africa, we notice that 22.2% of all projects currently announced are already related to C&I (including wheeling projects). This should not come as a surprise though when taking into account the need for companies for take their power supply into their own hands given the failure of ESKOM and the simplified procedure to supply up to 100 MW of capacity for own consumption.



PROJECTS UNDER DEVELOPMENT (2021 & 2022 ANNOUNCEMENTS)



SOUTH AFRICA

CAPACITY	% SHARE
1,611 MW	10.6%
1,750 MW	11.5%
11,798 MW	77.8%
0 MW	0%
15,159 MW	100%

Continent-wide data also indicate that mini-grids have had a difficult year in 2022, with a regression of 18% y-o-y in terms of installed capacity (only 5 MW installed in 2022). This segment is still very dependent on grants and subsidies while it tries to identify solutions that will lead to pure commercial bankability. As a result, its progress is also limited by the availability of support programs and initiatives (or the lack thereof).

The number of countries where the mini-grid segment has been active is relatively limited. Nigeria leads the charge with close to 1.5 MW of new capacity, followed by Mali, Uganda, Kenya, and Mozambique.

Finally, SHS has experienced a solid year with an estimated 20.7% increase y-o-y. The data for the full 2022 year can only be estimated at this point as only sales for H1 2022 have been shared thus far. The estimated total of 67 MW of SHS for 2022 is a great increase from last year, driven primarily by the continental SHS majors. But much work is still required to equal the historical performance of 2019 and 2020, which saw 80 and 91 MW of SHS brought to market respectively.





NOT GREAT WHEN COMPARED TO THE REST OF THE WORLD, BUT GREAT PROSPECTS AHEAD

When comparing newly-added or total installed solar capacity between the world and Africa, one must recognize that Africa is still very much underperforming when considering its size, population and/or solar potential. Africa now hosts less than 1% of the global solar capacity installed, and installed less than 0.5% of the 2022 global new capacity installed. As such, one may say that solar in Africa is regressing compared to the rest of the world.

Yet, Africa offers lots of opportunities when it comes to solar and these opportunities can be very different than in other parts of the world.

The first such opportunity lies in the C&I segment. As previously mentioned, this segment already represents 28% of the 2022 new capacity installed, with a y-o-y growth of 60%+. And this exponential growth is set to continue as more than 5 GW of C&I projects under development have already been advertised in one way or another. This represents almost 50% of the total installed capacity across the continent to date. Out of this 5.3 GW under development, 3.4 GW is based in South Africa alone.



C&I is not unique to Africa. But C&I in Africa comes with additional layers of interest. From a technical point of view, C&I in Africa often requires a higher level of technicity because it needs to integrate unstable grids, storage and alternative power supply such as diesel generators. But also in terms of impact, C&I encompasses much more than "just" procuring cheaper electricity. Thanks to solar, companies and industries in Africa can enjoy a more stable electricity supply, which in turn allows them to operate in a smoother and more predictable way. This naturally leads to improved business operations and more job creation. In a continent where unemployment rate is already too high and 60% of the population is below 20 years old (hence soon coming to the job market), ensuring job creation and economic inclusion is the #1 priority to ensure long-term stability. C&I solar, indirectly, contributes to this.

The other major opportunity comes from green hydrogen. Developed economies are hungry for hydrogen, and more specifically cheap and green hydrogen. Thanks to Africa's stellar solar irradiation, the continent offers some of the best features to produce green hydrogen. And the large industrial conglomerates have understood this some time ago already and have contributed to the recent (sometimes extravagant) announcements of green hydrogen projects in Africa. At the time of writing this report, 115 GW of large-scale projects are said to be under development in Africa, out of which 52 GW exclusively for green hydrogen! This represents 5 times the total installed solar capacity in Africa.

While not all projects announced might come to fruition, these announcements may not be as unrealistic as many may think. A first 100 MW project was already commissioned in Q3 2022 in Egypt. And for the remaining projects, the combination of attractive economics of green hydrogen in Africa and developed economies pushing for these projects to be developed so they can import cheap green hydrogen for their own consumption back home, push us to believe that green hydrogen in Africa is based on solid fundamentals.

The third exciting trend we are seeing for solar in Africa is rather indirect and is linked to the exponential growth of electric mobility across the continent. Mobility in Africa is mainly driven by motorbikes and recent technology now allows to drive an electric motorbike (new or retrofitted) at a significantly lower costs than the traditional ICE (internal combustion engine). These unbeatable economics are already causing a boom in taxi moto drivers switching to electric in markets where these motos are available. And it is anticipated that the rest of Africa will soon follow.

But to power these electric bikes, renewable energy is required. Indeed, powering electric bikes with electricity produced through fossil fuel power plants would only displace the problem and would offer no real solution. Moreover, all these electric motor bikes will represent an additional electricity demand and many African countries already do not have sufficient power to address the



existing demand. You may find a dedicated article on this topic further in this report. This article highlights why solar is the ideal (and maybe only!) companion to support and enable the growth of electric mobility in Africa. And the magnitude of the new solar capacity required may surprise you. AFSIA's info indicate that to support commercial moto taxis to switch to electric, most African countries might need to double or triple their existing installed capacity. This will of course come with many challenges. But out of all possible solutions, solar is the most adapted for this need and this represents an amazing opportunity for all solar professionals across the continent.

Finally, we would like to highlight PUE (Productive Use of Energy) as our last exciting trend for solar in Africa. For the past decade, much efforts and money have been invested in electricity access, allowing the most vulnerable people in Africa to get access to basic comfort such as lighting and communication means (charging cell phones, listening to radio, watching TV). These solutions, mostly supported by SHS and mini-grids, have indeed improved the lives of millions across the continent. But a growing number of voices have highlighted that more should be done to empower people with revenue-generating solutions before thinking of being able to watch cable TV or acquire the latest smart phone.





PUE is a new segment in the solar eco-system which encompasses all these solutions, mostly based on solar energy, which allow for some kind of economic activity which was either already possible but at a very high cost (relying on a diesel generator for example) or simply not possible at all. PUE is at the intersection of SHS (complete standalone kits with solar and device/machine) and C&I (because the purpose of the kit is to run an economic activity, albeit small).

We are only at the very early days of PUE and yet there are already millions of users of these solutions, and dozens of solutions are already available on the market. Very little information currently exists on this new solar segment and this is why PUE is not yet included in our Annual Outlook report. But the AFSIA is currently compiling what intends to be the most comprehensive catalog of PUE solutions to share with the community in an effort to increase awareness and understanding about these very exciting solutions. Stay tuned for this new AFSIA report in March 2023!

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FOREWORD

I am delighted to share with you the 3rd edition of AFSIA's Annual Solar Outlook for solar energy in Africa.

2022 has again been a year of solid growth for solar in Africa, albeit at a lower level than elsewhere across the globe. In light of the massive challenges that have plagued the globe since 2020, this growth of solar in Africa in 2022 remains commendable and highlights very strong fundamentals.

Large-scale solar has maintained a comparable level to 2021. This means that despite the many challenges faced by the continent (particularly hit this year by food insecurity, inflation and currency devaluation), a sizeable number of large-scale projects has nevertheless been commissioned. But more systemic obstacles remain in the way of more large-scale projects: off-taker's poor creditworthiness and lack of bankability of contractual agreements.





Despite these challenges, one segment has particularly outperformed all others: C&I solar. This segment has shown impressive resilience and growth in 2022, delivering on the promise we identified in previous editions of this report.

PUE or productive use of energy solutions are also gaining in popularity and should be watched closely in the near future. While very little is shared about PUE in this annual report, the AFSIA team is preparing a dedicated report on PUE to bring this nascent solar segment the attention it deserves.

The fact that these 2 segments have overperformed other segments comes from their intrinsic value to the end-users: they address people and companies who are already spending money on alternative, but less convenient and/or more expensive solutions. In contrast, other solar segments, as long as they continue relying on subsidies and development aid, are at risk of continuing their dependency on external factors, as might have been the case in 2022.

Looking forward, we anticipate a bright future for solar in Africa. This should be driven by a continued exponential growth of C&I, the finalization of gigantic green hydrogen projects, the rise of e-mobility which will undeniably be supported by solar and the growing adaptation of PUE across vast segments of the economy. Large-scale projects (probably combined with large-scale storage) will of course continue to contribute to the growing solar installed capacity across the continent, but as always in a very punctual and somewhat difficult to predict manner.

MEET THE TEAM





Mobilising Renewable Energy Investments





Market Information

Insights into and how-to business guides for various national renewable energy markets

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HOW TO GET THE MOST OUT OF THIS REPORT

AFSIA's Annual Solar Outlook report distinguishes itself from other industry reports mainly through its format. Our approach is to present a collection of concise yet information-rich "**country vignettes**" summaries, containing all key information about solar. A such, it aims at being the year-long reference document for all solar decision-makers active in Africa. This report intends to help solar professionals get **fast access to verified and sourced information** and quickly identify business opportunities.

Each country vignette contains synthesized data about solar in the country. This information has been **gathered through a continuous market watch** conducted by the AFSIA team. This year, we have brought a second layer of quality by asking our **expert peer reviewers** to provide additional input on their respective country of expertise.

All info is presented in summarized format to provide a **"straight-to-the-point" read**. But every piece of information is also sourced so the reader can easily track the origin of the

information and decide to collect complementary information directly from the source. (We invite you to download the digital version of this report for optimal use of the sources).

In between country vignettes, the reader will **find topical articles on some key trends of our industry**. These articles are not meant to give a comprehensive review of the topic, but rather provide a peculiar point of view of a specific aspect of solar in Africa. Hopefully, some of these articles will also open the reader's eyes on some of the most exciting elements that make solar in Africa so different than in other geographies.

At the end of this report, the reader will also get a chance to view the key data presented on each country vignette in **summarized and comparative tables**. This will allow the reader to quickly identify which countries apply a "0 import duty" policy or which country has the highest electricity tariffs for commercial and industrial customers, to cite just 2 examples. This should help the reader quickly identify the next targets for international expansion and/or business development efforts.

We hope you will enjoy AFSIA's 3rd Annual Solar Outlook report and look forward to your comments to make future reports better and more useful. Please do not hesitate to share your suggestions and remarks so that we can continue building a strong and growing industry together.





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40

COUNTRY VIGNETTE EXPLAINED



OBJECTIVES

This section contains information on the objectives of a country to include renewable energy in its energy mix. Targets are set for the next 5 years, 10 years or maybe more. (in a future edition, we will compare objectives and achievements)

ELECTRIFICATION RATE

This shows the percentage of people in each country that has access to the grid and/or electricity. It also highlights electrification rate objectives in the near future. Please keep in mind that different countries count "electrification" differently. In some countries it means "connected to the grid", in some other it means "has access to lighting, even through SHS".

POLICY / REGULATION

Lists all applicable rules in terms of duties, taxes, exemptions, net-metering, wheeling, feed-in tariffs or any special government program that supports or restricts the deployment of solar or renewables in general in a country.

COUNTRY VIGNETTE EXPLAINED

ALGERIA

OBJECTIVES

- 15000 MW of RE by 2035, with a growth rate of 1000 MW/year link • 4GW of RE by 2024 link

TOTAL PV	INS	STALLE
LARGE SCALE		
C&I		

MG

SOURCE

MIN.

MAX.

SHS & RESIDENTIAL

CURREN

NOTEWO

Authoritie

Eni and So

complex

another



· 99.8% of the population has access to electricity link

DOLLOV / DECLU ATIO	
POLICY / REGULATIO	•
I GEIGI / KEGGLATIG	

- 30% import duties on foreign solar panels
- No limit of self-consumption
- · Feed-in tariff was replaced with tenders link
- No net-metering link

		SOURCE A	fsia gogla irena
1	TARIFF GRID E	LECTRICITY	
	RESIDENTIAL	COMMERCIAL	INDUSTRIAL
	\$ 0.009	\$ 0.007	\$ 0.004
	\$ 0.058	\$ 0.063	\$ 0.048
F	THY DEVELO	PMENTS	
s or of	extended 1 GW P natrach built 10 M nd have now mo MWs <u>link</u>	V tender <u>link</u> IWp at Bir Rebaa Nort wed to the next site w	h oil hich is

28

344.10 MWp + 25 MWe CSP

11.39 MWp

0 MWp

0 MWp

TOTAL PV INSTALLED

Displays figures of the currently installed capacity as identified by AFSIA for each solar segment. We only display figures of projects that have been

verified by AFSIA and are recorded as such in AFSIA projects database.

CURRENT TARIFF GRID ELECTRICITY

Represents the tariff charged to different types of consumers classified by residential, commercial, and industrial depending on their electricity consumption. This tariff provides the range between the minimum and the maximum \$/kWh charged per category in this country. The prices shown are exclusive of VAT.

NOTEWORTHY DEVELOPMENTS

Identifies bigger projects/programs that are either under development, construction, tendering or any other phase of development and which are expected to significantly contribute to the solar opportunity in a given country.

TABLE OF CONTENTS / Country links

PAGE N°

COUNTRY SLIDE

<u>Algeria</u>	50
<u>Angola</u>	51
<u>Benin</u>	52
<u>Botswana</u>	53
<u>Burkina Faso</u>	54
<u>Burundi</u>	55
<u>Cameroon</u>	60
<u>Cape Verde</u>	61
<u>Central African</u>	62
<u>Republic (CAR)</u>	
<u>Chad</u>	63
<u>Comoros</u>	64
<u>Cote d'Ivoire</u>	65

<u>Democratic</u>	69
Republic of the	
<u>Congo</u>	
<u>Djibouti</u>	70
Egypt	71
<u>Equatorial</u>	73
<u>Guinea</u>	
<u>Eritrea</u>	74
<u>eSwatini</u>	75
<u>Ethiopia</u>	83
<u>Gabon</u>	84
<u>Ghana</u>	85
<u>Guinea</u>	86

<u>Guinea-Bissau</u>	87
<u>Kenya</u>	91
<u>Lesotho</u>	93
<u>Liberia</u>	94
<u>Libya</u>	95
<u>Madagascar</u>	96
<u>Malawi</u>	97
<u>Mali</u>	107
<u>Mauritania</u>	108
<u>Mauritius</u>	109
Morocco	110
<u>Mozambique</u>	111
<u>Namibia</u>	112





<u>Niger</u>	120	South Sudar
<u>Nigeria</u>	121	<u>Sudan</u>
Republic of the	122	<u>Tanzania</u>
<u>Congo</u>		<u>The Gambia</u>
<u>Rwanda</u>	123	<u>Togo</u>
Sao Tome and	124	<u>Tunisia</u>
<u>Principe</u>		<u>Uganda</u>
<u>Senegal</u>	125	<u>Zambia</u>
<u>Seychelles</u>	132	<u>Zimbabwe</u>
<u>Sierra Leone</u>	133	
<u>Somalia</u>	134	
<u>Somaliland</u>	135	
South Africa	136	

<u>South Sudan</u>	137
<u>Sudan</u>	141
<u>Tanzania</u>	142
<u>The Gambia</u>	143
<u>Togo</u>	144
<u>Tunisia</u>	145
<u>Uganda</u>	146
<u>Zambia</u>	147
<u>Zimbabwe</u>	148

TABLE OF CONTENTS / Articles

Focus on C&I	56	Focus on Youth Employment	113
Focus on Digital solutions	66	<u>Focus on e-mobility</u>	126
Focus on Solar Evolution	76	Focus on Floating Solar	138
Focus on Productive Use	88	Focus on Made in Africa	149
Focus on Storage	98		
		ARTICLE PAGE N°	









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ALGERIA

OBJECTIVES

- 15000 MW of RE by 2035, with a growth rate of 1000 MW/year <u>link</u>
- 4GW of RE by 2024 <u>link</u>



ELECTRIFICATION RATE

• 99.8% of the population has access to electricity <u>link</u>

- 30% import duties on foreign solar panels
- No limit of self-consumption
- Feed-in tariff was replaced with tenders <u>link</u> •
- No net-metering link

SOURCE SOURCE SOURCE	RESIDENTIAL	COMMERCIAL	INDUS ⁻
MIN.	\$ 0.009	\$ 0.007	\$ 0.0
MAX.	\$ 0.058	\$ 0.063	\$ 0.0

ANGOLA

OBJECTIVES

- 9.9 GW of installed generation capacity by 2025 link
- 500 solar villages by 2025 link
- RE to comprise of 70% of the energy mix by 2025 link
- 800MW of RE with 100MW of solar, 100MW by 2025 link



ELECTRIFICATION RATE

- 46.89 % of the population has access to electricity link
- 42.8% in urban areas and 10% in rural areas link
- Objective to reach 60% electrification rate by 2025 link

- In June 2019 grid electricity subsidies were cut by 85% link
- Objective is to apply cost-reflective tariffs by 2025 link
- PV is subject to import duties and VAT link
- FiT exists and tariffs vary for projects of 10MW or areater link
- Net-metering available for projects of 10MW and more <u>link</u>

SOURCE	RESIDENTIAL	COMMERCIAL	INDUS ⁻
MIN.	\$ 0.005	\$ 0.012	\$ 0.0
MAX.	\$ 0.014	\$ 0.014	\$ 0.0

BENIN

OBJECTIVES

- Achieve 35% of RE in the energy mix by 2030 link
- · More than 127 localities to be electrified via minigrids by June 2023 <u>link</u>
- 25% of RE in the national energy mix by 2025 <u>link</u>
- 25MW of solar in 2025 and another 25MW in 2030 link



ELECTRIFICATION RATE

- 53% of the population have access to electricity link
- 53,9% in urban areas and 6,6% in rural areas link
- 95% urban and 65% rural electrification by 2025 link
- Targets 100% electrification rate by 2030 link

- No import duties on solar panels and storage <u>link</u>
- 5% import duty on pre-assembled solar generating sets and VAT of 18% link
- No net-metering and no FiT link

SOURCE	RESIDENTIAL	COMMERCIAL	INDUS ⁻
MIN.	\$ 0.138	\$ 0.146	\$ 0.1
MAX.	\$ 0.237	\$ 0.262	\$ 0.1



BOTSWANA

OBJECTIVES

- Increase share of RE in the energy mix, 15% by 2030 and to 50% by 2036 link
- 200 MW CSP by 2027, up to 795 MWp new generation with 61% from RE by 2040 link



ELECTRIFICATION RATE

- 72% electricity access on average throughout the country <u>link</u>
- Target to reach 100% electrification by 2030 link

- 20% import duties on solar lights/lanterns and a 5% on batteries link
- Some solar equipment are exempt from VAT with others subject to a 5%-20% VAT link
- Net-metering available <u>link</u>
- FiT guidelines issued in 2020 link

SOURCE	RESIDENTIAL	COMMERCIAL	INDUS ⁻
MIN.	\$ 0.077	\$ 0.093	\$ 0.0
MAX.	\$ 0.107	\$ 0.138	\$ 0.0



BURKINA FASO

OBJECTIVES

- 20 MW of PV connected to the network every 10 years targeting 2025 link
- Target of 50% RE in the electric mix by 2030 <u>link</u>



ELECTRIFICATION RATE

- 22.5% of the population has access to electricity link
- 67.4% in urban areas and 5.3% in rural areas link
- Targets 95% electrification rate by 2030 link
- Targets 75% electrification rate by 2025 link

- No import duties and VAT applicable on solar equipment link
- No feed-in tariff, no net-metering <u>link</u>

SOURCE	RESIDENTIAL	COMMERCIAL	INDUS ⁻
MIN.	\$ 0.120	\$ 0.102	\$ 0.0
MAX.	\$ 0.221	\$ 0.264	\$ 0.2



BURUNDI

OBJECTIVES

• Target of 50% of Renewable Energy in the electricity mix by 2025 link



ELECTRIFICATION RATE

- 13% of the population has access to electricity link
- Target 30% electrification rate by 2030 link

- No VAT on Solar PV panels, batteries, inverters and some other equipment <u>link</u>
- No import duties on solar panels and 25% on the rest link
- 3% withholding tax on solar equipment and 4% on solar panels <u>link</u>
- No FiT, and no net-metering link

SOURCE	RESIDENTIAL	COMMERCIAL	INDUS ⁻
MIN.	\$ 0.040	\$ 0.096	\$ 0.0
MAX.	\$ 0.268	\$ 0.196	\$ 0.1



FOCUS ON C&I

ARTICLE

BY ANDREA RENZULLI

Programme Manager Policy and Regulations IARINA CICEU

Policy Officer



UNLEASHING THE POTENTIAL OF THE C&I MARKET IN AFRICA

Corporate power purchase agreements (CPPAs) for renewable energy, particularly solar PV, represent a small but growing market in Africa. CPPAs allow commercial and industrial customers to purchase renewable electricity directly from independent power producers (IPPs) at a pre-agreed price for a pre-agreed period (long-term).

These contractual arrangements provide benefits to both parties: generators have the possibility to circumvent the off-taker risk





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inherent in PPAs with financially strained public utilities and to find new opportunities to access the market beyond public tender programs; while end-customers benefit from a cheaper, more reliable electricity supply. This business model proves very advantageous in markets where the end-user tariffs on the main grid are higher than possible CPPA tariffs or where outages and grid unreliability oblige clients to rely on costly back-up solutions or suffer a loss of output.

Agreements are broadly divided into three categories:

In 2021, the nascent C&I market for solar comprised approximately 717 MWp of installed capacity, with the majority of projects located in South Africa, Egypt, and Nigeria. In general, African markets have thus far favored private wire PPAs thanks in

1. Private wire CPPAs, whereby the end-customer purchases power from an on-site or near-site project behind-the-meter; 2. 'Physical' or 'sleeved' CPPAs, whereby generators wheel electricity to end-customers through a grid operated by a third party; and

3. 'Virtual' or 'synthetic' CPPAs, which do not involve the physical delivery of electricity, but are a financial derivative under which payments from end-customers to generators are determined by comparing an agreed-upon strike price against a market reference price.

part to their simplicity from a regulatory and commercial point view, as they do not rely on any intermediary between generators and end-customers. Sleeved CPPAs are more complex, requiring multiple contracts between the involved parties (IPP, endcustomer and grid operator) and are subject to wheeling costs . As a consequence these contracts are primarily confined to more developed markets like South Africa. In the absence of more sophisticated electricity market designs, virtual PPAs are notably absent.

Despite the potential for renewables deployment through C&I solar, barriers to the establishment of CPPAs persist. Dedicated financing for the C&I market and appropriate de-risking tools to enhance the creditworthiness of private off-takers are lacking. The absence of net-metering regulations limits the possibility of selling surplus electricity to the grid, preventing the generation of revenues at times of peak production and low consumption. Similarly, inadequate grid access and wheeling regulation, as well as the lack of transparency of use of system tariffs, prevent the development of CPPAs.

Addressing these barriers through regulatory reforms that increase market openness, attractiveness and readiness towards CPPAs would unleash the vast potential of the C&I market and contribute to achieving SDG7 across Africa.



CAMEROON

OBJECTIVES

- Increasing the contribution of RE from 1% to 25% with 6% from PV by 2035 link
- Electrify 10,000 additional localities using RE by 2035 link



ELECTRIFICATION RATE

• 65% of the population has access to electricity link

• Target 100% access to be achieved by 2030 for urban areas and 70% for rural areas by 2045 link

- No VAT on solar equipment <u>link</u>
- Reduced customs duties on imported RE products <u>link</u>
- Import tax is 30% on pico solar products link
- No FiT link
- FER (Rural Energy Fund) provides subsidies up to 80% of the feasibility and up to 70% of the infrastructure costs link

SOURCE	RESIDENTIAL	COMMERCIAL	INDUS ⁻
MIN.	\$ 0.080	\$ 0.134	\$ 0.0
MAX.	\$ 0.158	\$ 0.158	\$ 0.13

CAPE VERDE

OBJECTIVES

- Having at least one of the islands using 100% of RE
 by 2030 <u>link</u>
- Target reviewed to 30% by 2025 and 50% by 2030
 <u>link</u>
- Invest 250 MW in renewable production by 2030 link
- 40 MW of solar and wind will be completed in 2023 link

ELECTRIFICATION RATE

- 94% of the population has access to electricity <u>link</u>
- 100% access to electricity by 2030 link

POLICY / REGULATION

- 23% import duties on batteries link
- No VAT on imports of solar panels and storage link
- Solar panels are VAT exempted, 2% on inverters and 10%-30% on other equipment <u>link</u>
- No net metering applications but regulatory framework exists <u>link</u>
- FiT is in the law but legislation to operationalize it remain enacted <u>link</u>

TOTAL PV INSTALLED

LARGE SCALE		33.82 MWp
C&I		0.29 MWp
MG	1	0.13 MWp
SHS &		0 MWp
RESIDENTIAL		

SOURCE <u>AFSIA</u> <u>GOGLA</u> <u>IRENA</u>

CURRENT TARIFF GRID ELECTRICITY

SOURCE	RESIDENTIAL	COMMERCIAL	INDUS ⁻
MIN.	\$ 0.259	\$ 0.246	\$ 0.2
MAX.	\$ 0.363	\$ 0.277	\$ 0.2

NOTEWORTHY DEVELOPMENTS

• Tender going on with two 5 MW projects in total link



CENTRAL AFRICAN REPUBLIC

OBJECTIVES

• Revealed plans to expand its use of RE including solar link



ELECTRIFICATION RATE

• 14.3% of the population has access to electricity link

- 35% electrified in Bangui to about 0.4% in rural areas link
- Target to connect 50% of the population by 2030 link

- Import duties and VAT on solar equipment range between 5%-30% link
- No FiT, no net-metering <u>link</u>

SOURCE	RESIDENTIAL	COMMERCIAL	INDUS ⁻
MIN.	\$ 0.109	\$ 0.043	\$ 0.0
MAX.	\$ 0.229	\$ 0.060	\$ 0.0

CHAD

OBJECTIVES

• Aims to increase the share of RE to 38% in the energy mix by 2030 <u>link</u>



ELECTRIFICATION RATE

• 10% of the population has access to electricity link

• Targets 53% electrification rate by 2030, with 20% electrification rate in rural areas link

- Import tax exemptions for RE equipment <u>link</u>
- No VAT on solar equipment link

SOURCE	RESIDENTIAL	COMMERCIAL	INDUS ⁻
MIN.	\$ 0.136	\$ 0.200	\$ 0.2
MAX.	\$ 0.200	\$ 0.200	\$ 0.2



COMOROS

OBJECTIVES

- Increase the share of RE to 55% by 2033 link
- 40% increase in RE by 2030



ELECTRIFICATION RATE

- 86.74 % of the population has access to electricity <u>link</u>
- Target of 100% electrification by 2033 link

- No custom duties on PV materials link
- No VAT on RE equipment <u>link</u>
- No net-metering <u>link</u>
- No FiT <u>link</u>

SOURCE	RESIDENTIAL	COMMERCIAL	INDUS
MIN.	\$ 0.324	\$ 0.236	\$ 0.2
MAX.	\$ 0.332	\$ 0.289	\$ 0.2

COTE D'IVOIRE

OBJECTIVES

- Target 16% renewable energy by 2025 <u>link</u>
- Target 42% RE in the electricity mix by 2030 link
- Target 400 MW of solar by 2030 link



ELECTRIFICATION RATE

- 80% of the population has access to electricity link
- 95% electrification rate in urban areas and 32% in rural areas link
- Target of 100% electrification by 2025 <u>link</u>

- No import duties on solar panels, 5% if already assembled and 20% on batteries link
- 9% VAT on solar equipment <u>link</u>
- No FiT, no net-metering link

SOURCE	RESIDENTIAL	COMMERCIAL	INDUS ⁻
MIN.	\$ 0.029	\$ 0.076	\$ 0.0
MAX.	\$ 0.107	\$ 0.161	\$ 0.1



FOCUS ON DIGITAL SOLUTIONS

ARTICLE

BY SVET BAJLEKOV

•III* AMMP Co-founder / CEO

LATEST TRENDS IN DIGITAL SOLUTIONS FOR SOLAR IN AFRICA

Solar activities around the world have experienced an ever increasing rate of digitalization over the past years. And we expect this this trend to continue in 2023, in lockstep with the solar sector's needs. Below is a summarized list of some of the key developments <u>AMMP</u> is witnessing in the space.

Some of the thornier issues are at the start of a project's lifecycle: in site identification, project development, and financing. We are seeing the emergence of solutions that streamline this, for





instance by <u>UniFii</u> for residential and C&I solar installations. This service simplifies the analysis of the energy consumption profile and automates calculations of energy and financial savings coming from the solar system. This will be an important driver of scale in the sector. At the same time, financing is often tied to credit risk assessments, which can introduce considerable friction. Tools like <u>Nithio</u> now exist to streamline this for the SHS space with among others tools to standardize credit risk assessment as well as portfolio performance analytics to enable more financing at scale. We anticipate similar tools serving the C&I segment specifically will also enter the scene soon.

Supply chain issues have emerged as another major bottleneck that is likely to persist. While digital tools don't offer a direct solution to this, they do offer some respite: by making it easier for owners and operators to multi-source from different vendors. Through vendor-agnostic software, asset portfolios comprising equipment from a multitude of vendors can be run in a unified and standardised way. Along with companies like <u>meteocontrol</u> and <u>QOS</u>, we at <u>AMMP</u> provide the core capabilities to enable this.

A related trend in O&M software is towards increasingly specialised, modular services. While traditionally most providers have focused on end-to-end offerings, we are seeing a growing take-up of dedicated solutions, such as <u>SmartHelio</u> for PV analytics, <u>enee.io</u> for batteries, and <u>60Hertz</u> for maintenance, alongside common tools like Excel or PowerBI for in-house data analytics. We see this as a sign of the sector's increased maturity.

Interoperability across these services is critical, and we anticipate a growing focus on the APIs that make this possible.

Another hallmark of the maturing of African solar companies is the increasing number of players who are capturing economies of scale – whether through mergers and acquisitions, or organic growth. This scale brings about opportunities to leverage data for increased competitiveness. As a baseline, this is likely to involve streamlining complex processes throughout diverse asset portfolios. Yet there are additional opportunities well beyond this: for instance, by analysing KPIs across their asset portfolios, owners and operators can identify best practices, uncover pockets of under-performance, and act on these learnings to elevate all-round results.

Finally, we see ever-faster evolution of regulation across the continent, as governments recognise the potential of renewables to positively reshape the energy landscape. The new business models enabled by this are often coupled with novel digital solutions, which we see proliferating. Just one example is the relatively new ability to connect and match supply and demand through energy wheeling transactions in South Africa, with companies like <u>Open Access Energy</u> providing the software to facilitate this. Wheeling is expected to boom not only in South Africa as a result of the challenging energy access in the country, but also across Southern and Western Africa with the implementation of full-fledged power pools called SAPP and WAPP respectively.

Across the board, it is heartening to see the important role of digital in driving innovation and supporting the scale-up of renewables throughout Africa!



DEMOCRATIC REPUBLIC OF CONGO

OBJECTIVES

- ACERD surveyed 22 companies ambitioning to connect 7,616,000 households by 2023 link
- Increase access to 32% through the development of hydroelectric and solar by 2030 link



ELECTRIFICATION RATE

- 15% of the population has access to electricity link
- Targets to electrify 65% of the population by 2030 link
- Targets universal electricity access by 2050 <u>link</u>

- No import duties on equipment intended for electricity production link
- VAT exemption on RE equipment link
- No FiT, no net-metering link

SOURCE	RESIDENTIAL	COMMERCIAL	INDUS ⁻
MIN.	\$ 0.027	\$ 0.110	\$ 0.0
MAX.	\$ 0.087	\$ 0.150	\$ 0.0

DJIBOUTI

OBJECTIVES

• Targets 100% RE by 2030 <u>link</u>

TOTAL PV INSTALLED

LARGE SCALE	0 MWp
C&I	0 MWp
MG	0 MWp
SHS &	0 MWp
RESIDENTIAL	

ELECTRIFICATION RATE

- 61.77% of the population has access to electricity link
- Universal access to electricity by 2035 <u>link</u>

POLICY / REGULATION

• Import duties and VAT on solar equipment range between 10%-26% <u>link</u>

CURRENT TARIFF GRID ELECTRICITY

SOURCE	RESIDENTIAL	COMMERCIAL	INDUS ⁻
MIN.	\$ 0.151	\$ 0.224	\$ 0.1
MAX.	\$ 0.308	\$ 0.308	\$ 0.2

NOTEWORTHY DEVELOPMENTS

• AMEA Power to develop 30 MW solar park <u>link</u>



EGYPT

OBJECTIVES

- Targets 42% from RE in the energy mix by 2035 link
- Plans to generate 10 GW from RE by 2023 link
- 31000 MW of solar and 12000 MW of CSP by 2035 link
- Plans to boost green investments to 50% of total public investments by 2024/2025 link

ELECTRIFICATION RATE

• 100% of the population has access to electricity link

- 5% import duties on solar link
- State can authorize reduced rates or total VAT exemption depending on the nature of activities of investors link
- Net-metering exists <u>link</u>
- A \$0.084/kWh FiT is awarded to the Benban solar projects link



SOURCE	RESIDENTIAL	COMMERCIAL	INDUS ⁻
MIN.	\$ 0.024	\$ 0.025	\$ O.C
MAX.	\$ 0.059	\$ 0.065	\$ 0.0



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EQUATORIAL GUINEA

OBJECTIVES

• No available target for renewable energy link

TOTAL PV INSTALLED

LARGE SCALE	0 MWp
C&I	0 MWp
MG	0 MWp
SHS &	0.14 MWp
RESIDENTIAL	·

SOURCE <u>AFSIA</u> <u>GOGLA</u> <u>IRENA</u>

ELECTRIFICATION RATE

- 66.75% of the population has access to electricity
 <u>link</u>
- Target universal electricity access by 2030 with 70% in urban areas <u>link</u>

POLICY / REGULATION

- No tax incentives but state can authorize reduced rate or total exemption depending on activities of investors <u>link</u>
- 15% VAT is applicable <u>link</u>
- No FiT

CURRENT TARIFF GRID ELECTRICITY

	RESIDENTIA	L COMMERCIAL	INDUS
ЛIN.	Γ	NO RELIABLE DATA	
MAX.	L		

NOTEWORTHY DEVELOPMENTS

• n/a



ERITREA

OBJECTIVES

• RE to account for 70% of total electricity generation by 2030 <u>link</u>



ELECTRIFICATION RATE

- 50% of the population has access to electricity <u>link</u>
- 37% electrification rate in rural area link
- 100% rural electricity access by 2030 <u>link</u>
- Universal access by 2030 link

- No specific incentives for the energy sector <u>link</u>
- No FiT, no net-metering <u>link</u>

SOURCE	RESIDENTIAL	COMMERCIAL	INDUS ⁻
MIN.	\$ 0.24	\$ 0.24	\$ 0.2
MAX.	\$ 0.24	\$ 0.24	\$ 0.2

ESWATINI

OBJECTIVES

- Produce 100% of its own electricity consumption by 2034 <u>link</u>
- Increase the share of RE to 50% in the electricity mix by 2030 <u>link</u>
- 80MW RE with 40MW through solar PV by 2025 link



ELECTRIFICATION RATE

- 85% of the population has access to electricity link
- 100% electricity access by 2030 link

- 0% import duties on solar panels and batteries <u>link</u>
- Standard VAT of 15 % is applicable <u>link</u>

SOURCE SOURCE	RESIDENTIAL	COMMERCIAL	INDUS ⁻
MIN.	\$ 0.064	\$ 0.136	\$ 0.0
MAX.	\$ 0.106	\$ 0.288	\$ 0.2



FOCUS ON MARKET DRIVERS

ARTICLE

BY TERJE OSMUNDSEN

Founder and CEO

Empower Impact Investment

THE GLOBAL SCRAMBLE FOR RENEWABLES: WILL AFRICA FALL BEHIND, AGAIN?

Africa's share of solar PV dropped to 0,4 percent in 2021, and is set to drop even further to about 0,35 percent in 2022.

According to IEAs latest publication "Renewables 2022", Africa is like the rest of the world on the verge of a solar energy revolution, almost quadrupling the total installed PV capacity from 7 to 25 GW by 2027. In addition to this main forecast, IEA presents an "Accelerated case", bringing the total installed solar PV capacity


to 43,2 GW by 2027. Is this turn-around realistic, or is the continent at risk of becoming the world's fossil "outlier"?

Let's take a look at the actual numbers: The addition of new solar PV in Africa fell from 1,8 GW in 2019 to only 0,7 GW in 2021. The numbers from 2022 are not yet confirmed, but AFSIA (Africa Solar Industry Association) estimates that only about 0,9 MW of solar PV was installed in Africa in 2022, compared to 260 GW globally according to IEAs latest estimate. In other words: Africa's share of new solar PV capacity in the world dropped further, to about 0,35 percent in 2022.

These numbers fell into a wider and alarming pattern: In 2021, a year when renewable investments globally rose 9% to reach an all-time high, Africa's investments in renewables slipped 35 % to the lowest level since 2011. Of the \$434 billion invested globally to build wind, solar, and other clean power projects in 2021, only 0.6% or \$2.6 billion went to Africa, despite Africa representing 17 % of world population On this backdrop, it's refreshing and encouraging to read the optimistic forecast in IEAs recent publication "Renewables 2022", projecting that Africa the next five years will build to three and half time what's been invested the last 20 years. According to the flagship IEA report, we have entered a period of "turbocharged" growth in renewables worldwide fueled by energy security concerns and boosted decarbonization incentives in major economies like the US, EU, China and India.



So where in Africa will this "turbo-growth" take place, according to IEA? Looking at the numbers extracted from the publication's website, here is what can be extracted:

IEAs "Renewables 2022": Actual and forecasted Solar PV capacity in Africa

	Installed 2021	Net additions 2021	Installed 2027: Main case	Installed 2027: Accelerated Case
Egypt	1.7	0	3.6	6.4
DROCCO	0.3	0	2.3	4.3
H AFRICA	2.8	0.3	12.4	14.9
NIGERIA	0.1	0	0.8	
ethiopia	0	0	0.5	0.6
KENYA	0.2	0.1	1.2	1.5
/ULATIVE	5.1	0.4	20.8	27.7
/ULATIVE	7.6	0.7	32.7	43.2

CUI
GROWTH vs. CU

The table shows that Egypt and South Africa has attracted approximately 60% of all solar PV installed in Africa so far. This is mainly the result of the large renewable energy program (REIPP) in South Africa and the big Ben-Ban solar PV park in Aswan in Egypt, both sponsored by the host country governments and benefitting from a large amount of international competitive financing.

The next five years, IEA estimates that Egypt, Morocco, Nigeria, Kenya, Ethiopia and South Africa will grow its solar PV capacity from 5 to 20 MW. The remaining 12 GW of solar PV will come in the other 49 countries who currently has very little PV installed.

Undoubtedly the countries in Africa has the potential and urgent need to triple or quadruple solar investments. But in order to attract and deploy the 4- 5 billion dollar needed annually, to deliver this growth, governments and stakeholders must to address the barriers that currently discourages solar investments in Africa. If not, Africa will continue to fall behind against the mounting competition for solar investments from the US, Europe, China and India, just as it did in 2021 and 2022.

So why it is so difficult to increase solar investments in Africa? The answer, put short, can be summarized in the three, debt overhang, currency crisis, regulation and subsidies

 <u>Debt overhang</u>: Already before the pandemic, many of the large solar and wind projects that has been announced in Africa the last years remained stalled waiting for the government to issue payment guarantees. Investors and lenders request such guarantees because the utilities company that will buy the power are heavily indebted or in financial distress. But the governments are highly indebted too and





- guarantees.
- president.
- beginning of the year. investments in Africa.

has therefore no or very limited capability to issue such payment

This situation has now become worse, as Egypt and sub-Saharan Africa are among the hardest hit by the global debt crisis following the pandemic-induced recession, the Ukraine-war, the rise in interest rates and the dramatic fall in local currency values against the dollar. The World Bank estimates that the majority of countries in Africa will suffer from a 30-40 percent increase in yearly debt servicing payments, "The increased liquidity pressures go hand in hand with solvency challenges" warns David Malpass, World Bank

The currency crisis: In 2022, the financial position of private and public off takers as well as governments has been further exacerbated by the sharp appreciation of the dollar against most currencies. Among the worst hit are the Egyptian Pound that has depreciated almost 60 % against the USD this year, and the Ghanaian Cedi that fell 110 percent! In Nigeria, the cost of dollar in the parallel market has risen from about 550 to 800 Naira since the

Whereas richer countries can tap into local funding for renewable investments, Africa is still mostly dependent on foreign investments. International investors generally require revenues in USD or EUR to de-risk their investments, otherwise the cost of capital will be prohibitive. On the other side, energy users hesitate to make longterm commitments pegged hard currencies in fear of a prolonged currency crisis. The result is an effective halt to many renewable <u>Regulation and subsidies</u>: According to IEA, the fastest-growing solar PV segments globally are the C & I (Commercial and Industrial) and residential sectors. In view of the challenges facing the government-owned utility sector, the private PV market should be seen as the largest untapped potential for scaling solar in Africa. And if governments are willing to implement the necessary reforms, this market could grow larger than the 4 GW projected by IEA in 2027.

For example, commercial and industrial energy-users across Africa – except in Kenya, Nigeria, South Africa and a few other countries – are generally prohibited buying solar energy from private providers in the form of Power Purchase Agreements. (PPAs). Other contractual arrangements, for example equipment-lease, are of course permitted, but these do generally not provide the same form of flexibility as PPAs do.

A second disincentive is the absence of net-metering. In most parts of the world, energy-users producing their own electricity have net-metering contracts with the local distribution company. This means that in periods when their solar power plant is generating more electricity than needed by the user, the user can "sell" surplus electricity back to the local utility company. Except for South Africa, net-metering has not yet been implemented in Africa, although many countries have made laws and regulations that prescribes net-metering. Finally, several governments in Africa continue to subsidize





electricity tariffs and fossil fuels, disincentivizing investments in solar and batteries. The cost of diesel in Egypt, for example, is only 7,2 EGP, equal 0,3 USD which is about 20 % of the price in Europe. A light "subsidy" on solar and batteries, in the form of a carbon tax or carbon credit, could be an efficient incentive especially for industrial off-grid energy users and microgrids to further reduce their reliance on diesel gensets, replacing them with solar-powered batteries. I would also make it make it attractive for micro-grids and off-grid industrial energy users to look at locally produced green hydrogen and fuel cells to meet the fast-growing electricity needs of manufacturers, mines and commercial farms in Africa.

Africa clearly has the potential for a turbo-charged growth as projected by IEA. But if governments and international partners do not address the barriers holding back investments, Africa will continue to fall behind just as it did in 2021 and 2022. This is a risk we cannot take.

ETHIOPIA

OBJECTIVES

- Construction of 13.7 GW of RE from sources other than hydroelectric in the coming years link
- 45% of solar PV and geothermal in the electricity mix by 2040 <u>link</u>
- 3,500 MW of installed capacity by 2037 link
- Ethiopia to invest \$40B in the construction of RE over the next 10 years link

ELECTRIFICATION RATE

- 45% of the population has access to electricity link
- 33% on-grid and 11% off-grid link
- Goal is 100% access by 2025, with 35% off-grid and 65% grid <u>link</u>
- Reach 96% grid connections by 2030 link

- Most SAS products are exempted from import duty link
- 15% VAT and 3% withholding tax are applicable on solar products link
- Mini-grid license requirements for (<50 KW, >50 KW to 200 KW< and >200 KW up to 10 MW) <u>link</u>
- No net-metering link
- Existing FiT link



SOURCE	RESIDENTIAL	COMMERCIAL	INDUS ⁻
MIN.	\$ 0.03	\$ 0.042	\$ 0.0
MAX.	\$ 0.06	\$ 0.042	\$ 0.0

GABON

OBJECTIVES

• 80% RE in the energy mix by 2030 link



ELECTRIFICATION RATE

- 91.6% of the population has access to electricity link
- 89% electrified in urban areas and 34% in rural areas link
- 85% electrification rate of rural areas by 2025 link
- Targets universal access by 2035 link

- Import duties applicable between 5%-30% <u>link</u>
- 18% VAT applies <u>link</u>
- No net-metering <u>link</u>
- No FiT <u>link</u>

SOURCE	RESIDENTIAL	COMMERCIAL	INDUS ⁻
MIN.	\$ 0.084	\$ 0.027	\$ 0.0
MAX.	\$ 0.207	\$ 0.720	\$ 0.7



GHANA

OBJECTIVES

• Increase renewable energy share in the energy mix by 10% 2030 link



ELECTRIFICATION RATE

- 86.5% of the population has access to electricity link
- 91% in urban areas and 50% in rural areas link
- 99.8% electricity access by 2030 link

- No import duties on solar panels but 5% import duties applies on SHS & 20 % on batteries <u>link</u>
- An import tax exemption for solar PV system is being implemented link
- Solar panels and all off-grid solar components are VAT exempted link
- Net-metering exists <u>link</u>
- FiT for solar PV is \$0.041/kWh link

SOURCE	RESIDENTIAL	COMMERCIAL	INDUS ⁻
MIN.	\$ 0.039	\$ 0.080	\$ 0.0
MAX.	\$ 0.122	\$ 0.127	\$ 0.2

GUINEA

OBJECTIVES

- Target 90% of RE from all new capacities by 2030 link
- Installation of up to 2,600MW by 2025 from the current 658MW link



ELECTRIFICATION RATE

- 44.7% of the population has access to electricity link
- 51% in urban area and 1% in rural area link
- Target is to achieve 100% electrification by 2030 link

- VAT and duty exemptions can be granted to projects on a case by-case basis <u>link</u>
- No FiT and no net-metering link

<u>SOURCE</u>	RESIDENTIAL	COMMERCIAL	INDUS
MIN.	\$ 0.013	\$ 0.140	\$ 0.2
MAX.	\$ 0.054	\$ 0.334	\$ 0.3

GUINEA BISSAU

OBJECTIVES

- Increase the contribution of RE in the supply mix from 0 to 36% link
- 80% RE in the national energy mix by 2030 link



ELECTRIFICATION RATE

- 33.34% of the population has access to electricity link
- Targets 80% electricity access by 2030 link
- 72% to access electricity grid and 9% through minioff grid systems by 2030 link

- Solar panels are exempted of VAT but other components of a solar kit are not <u>link</u>
- No FiT, no net-metering <u>link</u>

SOURCE	RESIDENTIAL	COMMERCIAL	INDUS ⁻
MIN.	\$ 0.205	\$ 0.163	\$ 0.20
MAX.	\$ 0.392	\$ 0.205	\$ 0.25

FOCUS ON PRODUCTIVE USE



BY GILLIAN-ALEXANDRE HUART CEO



THE EVOLUTION OF OFF-GRID SOLAR SOLUTIONS : FROM ELECTRICITY PROVISION TO PRODUCTIVE USAGE

In the last decade, 60 million Africans have been connected to electricity in their homes and business locations – that is the level of unparalleled opportunity that the global energy transition has given to rural communities in Africa. However, 72% of Sub-Saharan Africa's rural population and 22% in urban areas still lack power, which is why we must keep working. But for communities to reach their full development potential, what is next after providing electricity to households?



Productive uses of energy are the catalyst of the socio-economic development of underserved communities. They allow existent businesses and new entrepreneurs to increase employment rate, reduce poverty and create new income streams.

Because productive use appliances and machinery generally require more electricity, an integrated approach that leverages on the complementarity of Mini Grids and Solar Home System (SHS) solutions appears as are the way towards inclusive energy access. This means that customers with limited consumption needs or that cannot be reached by the mini-grid are provided with SHS and that customers with higher energy needs are connected to a minigrid.

Customers must be assisted in selecting the right appliances and trained to use such appliances properly to optimize energy consumption. When doing this, a virtuous cycle is triggered – the customer will have a higher ability to pay, and there will be an increased consumption for the mini-grid (so-called anchor loads), reinforcing the sustainability and resilience of the business model.

Socio-economic benefits justify the installation of mini-grids in rural areas as they can power small industries, stimulate increased productivity and reduce costs through the use of more efficient and clean appliances.

We are therefore convinced that a sustainable strategy should be





developed around Income generating activities and productive usages with an increasing number of customers being Income Generating Activities customers.

Rapid advancements in the maturity of productive use of technologies with recent innovations driving down costs and improving efficiency have helped to speed up this evolution. In our work, we divide customers into different categories depending on their consumption needs and identify the potential entrepreneurs and businesses that require financial management skills. We profoundly analyze our target villages to identify and develop value chains to help customers create more incomegenerating activities. Further diversifying the product offerings will allow to reach more profitable customer segments and stabilize cash flows.

The approach is gender transformative – challenging the social norms that undermine women's participation in household decisions and the economic life within rural communities. Priority should be given to women-tied empowerment productive projects that are skill-enhancing and strengthen women's role within the economic tissue of rural society.

For the African continent to come to an economy-wide energy transition that is fair and affordable, we strongly believe that decentralized energy solutions should be combined with high-efficiency and environmentally sustainable appliances. Productive appliances should be adapted to local conditions, thus increasing the potential for rural communities to be empowered.

We believe that this is the way for Africa to keep pushing forward.

KENYA

OBJECTIVES

- Ambitions to achieve 100% utilization of renewable energy by 2030 link
- Over 60% of the country's installed capacity will be provided from RE sources by 2037 link
- 852 MW of solar by 2037 link



ELECTRIFICATION RATE

• Over 75% of the population has access to electricity link

- Solar panels & inverters are import duties free and between 0%-25% to the rest of solar products link
- VAT exempted on all RE products link
- Solar products are Withholding taxes free <u>link</u>
- FiT is \$0.12/kWh since 2008 <u>link</u>
- EPRA releases a draft regulation for the introduction of a net-metering applied to PV systems up to 1 MW link
- 50% tax relief on initial investment for off grid power firms link

SOURCE	RESIDENTIAL	COMMERCIAL	INDUS ⁻
MIN.	\$ 0.069	\$ 0.069	\$ 0.0
MAX.	\$ 0.112	\$ 0.110	\$ 0.0









http://www.gridtech-infra.com/

MGI

- Mari



LESOTHO

OBJECTIVES

- Additional renewable energy generation capacity of 200 MW by 2030 <u>link</u>
- 90 MW of renewables are under development link



ELECTRIFICATION RATE

- 47.35% of the population has access to electricity <u>link</u>
- Targets 80% electricity access by 2030 <u>link</u>
- 78% in urban areas, 47% in rural areas by 2030 link

- All PV components are subject to a reduced VAT rate of 5% link
- FiT and net-metering planned to be developed <u>link</u>

SOURCE	RESIDENTIAL	COMMERCIAL	INDUST
MIN.	\$ 0.061	\$0.018	\$0.01
MAX.	\$ 0.104	\$0.019	\$0.01



LIBERIA

OBJECTIVES

- Targets 80% renewal energy base by 2026 link
- Installation of at least 150 MW of RE generation excluding large hydro by 2030 link
- 60 MW of solar on the National Grid by 60 MW by 2030 link
- Targets 250.000 solar lamps sales by 2030 link

ELECTRIFICATION RATE

- 27.53% of population has access to electricity link
- 34% access in urban areas and 1% in rural areas link
- Target 20% rural electrification by 2025 and 35% by 2030 <u>link</u>
- Target to reach 70% urban electrification by 2030 <u>link</u>

- No import tariffs on off-grid system components related to RE development link
- No FiT, no net-metering link



SOURCE	RESIDENTIAL	COMMERCIAL	INDUS ⁻
MIN.	\$ 0.002	\$ 0.002	\$ 0.0
MAX.	\$ 0.002	\$ 0.002	\$ 0.0



LIBYA

OBJECTIVES

- Plans for 10% RE capacity by 2025 link
- 450 MW of solar by 2025 <u>link</u>
- 22% renewable electricity generation by 2030 and 2.2GW of solar projects under development link
- Doubling electricity from 8000 to 16000 by 2030 link



ELECTRIFICATION RATE

• 69.17% of the population has access to electricity link

- There is no VAT in Libya <u>link</u>
- No net-metering and no FiT policy link

SOURCE	RESIDENTIAL	COMMERCIAL	INDUS ⁻
MIN.	\$ 0.044	\$ 0.150	\$ 0.0
MAX.	\$ 0.110	\$ 0.150	\$ 0.0



MADAGASCAR

OBJECTIVES

- Double total installed capacity to reach 800 MW by 2023 <u>link</u>
- 85% of RE in the power generation by 2030 <u>link</u>
- Solar to represent 5% of energy mix by 2030 link



ELECTRIFICATION RATE

- 33.74 % of the population has access to electricity <u>link</u>
- 70% of the population to access to electricity by 2030 <u>link</u>

- No import duties or VAT on solar panels or lithium batteries link
- FiT and net-metering are included in the country's legal frameworks link

<u>SOURCE</u>	RESIDENTIAL	COMMERCIAL	INDUS ⁻
MIN.	\$ 0.033	\$ 0.052	\$ 0.0
MAX.	\$ 0.227	\$ 0.286	\$ 0.2



MALAWI

OBJECTIVES

- Government ambitions to generate 1,000 MW by 2025 link
- Increase RE share to 16% by 2025, 23% by 2030, and 28.9% by 2035 link



ELECTRIFICATION RATE

- 15% of the population has access to electricity link
- 6% electricity in rural areas link
- Target to increase electricity access rate to 80% by 2035 <u>link</u>

- Solar products are import duty free while VAT remains at 16.5% link
- FiT exists since 2012 for solar projects without storage sized 500kW-10MW at \$0.10/kWh and \$0.20/kWh for projects with storage <u>link</u>
- No net-metering link

SOURCE	RESIDENTIAL	COMMERCIAL	INDUS
MIN.	\$ 0.054	\$ 0.123	\$ 0.0
MAX.	\$ 0.125	\$ 0.143	\$ 0.1

FOCUS ON STORAGE

ARTICLE



PE KATHLEEN JEAN-PIERRE nent Chief Operating

Senior Project Development Manager

Officer

WHICH BATTERY TECHNOLOGY SUITS YOU BEST?

Power availability, quality, and reliability are critical inputs into a successful African manufacturing enterprise. Having heard a lot about the falling cost of energy storage solutions, many factory managers are wondering how to take advantage of these new technologies to strengthen their power supply. But the variety of battery energy storage solution (BESS) options can be overwhelming to those new to the market. Luckily, the first step to procuring the best BESS is determining which energy storage applications make the best business case within your facility's operations. With target commercial outcomes in mind, it's easier for an energy services provider to identify the most appropriate and affordable storage technology for your situation.



Commercial applications for BESS

Traditional energy storage systems, such as pumped hydro, have been deployed to shift large amounts of energy over long periods of time, offering the benefits of energy arbitrage. But BESS offers customers a wider range of use cases. A BESS employs smaller energy capacities at sub-second response time, rapidly charging or discharging to help existing networks cope with power stability fluctuations. One reason BESS and solar energy systems are often installed together is because a BESS can smooth the integration of intermittent renewable energy sources.

BESS can be designed to provide a variety of services. Some examples include:

1. Replacing diesel spinning reserve with battery spinning reserve

Using a BESS in place of diesel spinning reserve reduces generator cycling and specific fuel consumption. Less fuel use reduces fuel costs. In Mali, a gold mine shifted spinning reserve for their 20MW diesel plant to battery energy storage, allowing the diesel generators to run at maximum efficiency without sacrificing the mine's power reliability. Reduced specific fuel consumption reduced the mine's overall fuel consumption (and fuel bill) by 10% 2. Reducing overall genset runtime, yielding more efficient loading of thermal unit(s) by offsetting with stored energy from another source

In Sierra Leone, a brewery is exploring the integration of a 2MWh battery energy storage system as part of a hybrid solar PV & thermal power system. Reducing generator usage in favour of real-time and stored solar power will help the facility to achieve up to 20% cost savings against its current power spending.

3. Smoothing load or supply volatility for more stable power

One of the biggest challenges for sensitive energy uses such as data centers or mining processes is power quality management. The integration of BESS into either existing thermal-powered networks or when adding renewable energy improves the transient response and reduces voltage and frequency disturbances.

Matching desired BESS services to the right technology

The ability of any BESS technology to deliver the desired energy storage service depends on numerous factors: battery cell chemistry and aging characteristics, duty cycle, environmental conditions such as temperature, and proposed project lifetime. A deep understanding of battery technologies, application stack (global duty cycle), operation control (local duty cycle), and



Credit: Africa REN

systems engineering is needed to design the most efficient BESS configuration!

However, what these technical specifications ultimately determine is how well a BESS technology can deliver either energy services or power services. Energy is how many kWh a BESS can store; the more energy capacity, the more work can be done. Power, on the other hand, is how quickly a BESS can discharge stored energy to be used. Different BESS technologies offer different balances of energy and power capabilities at a given cost. There is no single perfect battery chemistry, so the desired commercial application of the BESS is what drives the choice of appropriate BESS technology.

See following table for a listing of common BESS technologies and brief comparisons of their energy and power capabilities.



Chemistry

Abbreviation



Rating (1-5, 5 Best)					Summary	
Safety	Energy	Power	Life	Cost		
3	4	4	4	4	Versatile technology with good overall performance	
3	4	4	2	3	Similar to LMO, but lower power capabilities so less flexible	
1	3	4	4	2	Good for power applications; historical safety concerns & high cost	
5	2	5	5	1	Excellent power and cycle life; highest cost technology	
3	5	1	4	2	Great for energy applications but low power capabilities	
5	1	4	1	5	Very safe and inexpensive, but low cycle life and poor energy density	



For example, utilities seeking grid scale BESS prioritize having have the most energy readily available to balance frequency and ensure available energy distribution. For this use case, sodium-ion BESS technology can be a good match, as this battery capacity optimizes for energy capacity and has a relatively good lifetime.

On the other hand, power systems for commercial-industrial operations such as mining, manufacturing, or data centers may be optimized for running specific equipment with sensitive thresholds. A BESS in this context needs to be fast enough to ensure rapid transient response to power fluctuations to maintain power reliability and quality. In this case, lithium-ion BESS technologies are often well-suited; 90% of lithium-ion BESS are currently deployed in commercial-industrial applications.

Facilities that can successfully identify how BESS will save their business money – whether through reducing the cost of specific fuel consumption or improving power quality management – are best-positioned to receive the most competitive, practical BESS quotes. The suite of commercially available BESS technologies is always changing, but this variety means energy service providers can offer clients many ways to balance technological and commercial trade-offs.

Residential ESS

- Back-up Mode Available Integrated with Diesel Generator
- Single/Three-phase Schemes Available
- Intelligent Battery Management System
- Monitoring Inverters Freely via Computers or Mobile Phones

Battery Type: Lithium Iron Phosphate (LFP) Battery Life Cycle : 6000 Cycles Rated Energy: 9.6kWh Warranty:10 years IP Grade: IP65 (Inverter), IP55(Battery)

C&I ESS

- Standardization / Customization Modes Available
- 🔀 Highly Integrated, easy to install
- Multi-modes Available Based on AC/DC Coupling
- Grid-friendly and Quick Charge-Discharge Response

Battery Type: Lithium Iron Phosphate (LFP) Battery Life Cycle: 8000 Cycles, 0.5C @25°C Nominal Capacity: 50-1000kWh (Customized) Voltage Range: 500-1500V IP Rating: IP54 Cooling:Air cooled / Liquid cooled Certification:IEC 62619, UN 38.3, CE, UL 1973



Jinko

FOCUS ON STORAGE

ARTICLE

BY LÉANDRE BERWA co-founder



OPPORTUNITIES OF SECOND-LIFE BATTERIES IN THE RENEWABLE AND ENERGY STORAGE INDUSTRIES

With the advent of renewable energy and electric mobility, the concern for battery waste is becoming an increasingly concerning issue. Many countries still lack afterlife management plans or processing capacity for retired batteries, yet these batteries retain storage capacity at their retirement. This creates a huge environmental and health hazard, but also a market and impact opportunity that companies like SLS Energy, which operates in Rwanda, are leveraging by providing energy storage services using batteries retired from electric vehicles or salvaged from the electronic waste stream. These repurposed batteries are also known as "second-life" batteries.





Second-life batteries are suited for multiple applications

Second-life batteries are evolving from a hope or hype phase into a reality. Many market applications are being designed, and some are already adopted. These applications include the more common power backup services, but they could also be more complex applications such as peak shaving or load shifting, as well as larger-scale grid services. In addition to their environmental and social impact, second-life batteries also present many opportunities and implications in the renewable energy and energy storage industries.

The most obvious advantage of second-life batteries is lower energy storage costs for off-grid and other grid applications. Batteries becoming more affordable would not only accelerate the adoption of renewable energy sources such as solar energy but also increase the usability and reliability of these systems. More productive use of solar energy can be affordably achieved without being constrained by the high cost of energy storage. Off-grid consumers could also enjoy toptier energy services at an affordable price.

From battery ownership to storage-as-a-service

Second-life batteries are also spurring the market to rethink battery ownership. Users need services from strong batteries that they can rely on and would be less bothered with owning the batteries if the economics played in their favor. This is comparable to how gridconnected users are concerned about the reliability of their supply and not about the ownership of the generation and transmission systems. If these batteries are owned and managed by a central operator, their economics, lifetime, and performance can be easily optimized, and they can be used in their most suitable applications at different stages of their usable capacity. SLS Energy is currently pursuing energy storage as a service model for telecommunication towers.

Lastly, second-life batteries will present salvage value for retired batteries. This value could be factored into the project financial models to improve their economic viability, or it could be passed on to the end user to incentivize the adoption of renewable energy products. The retired battery salvage value is expected to have a bigger impact in the electric mobility space, where electric vehicle owners could reclaim that value at a strategic point of the vehicle's lifetime and be detached from battery degradation concerns.

By modeling and optimizing battery economics, performance, and lifetime during both the first and second life applications, companies such as SLS Energy can bring all the environmental, social, and market opportunities of battery repurposing to life. In doing so, we will address battery waste and the reliance on fossil fuels for energy storage needs through building a sustainable chain and a circular economy for batteries.



MALI

OBJECTIVES

- Increase share of RE capacity to 58% by 2030 link
- 1416 MW of renewables of which 528 MW of solar by 2030 <u>link</u>



ELECTRIFICATION RATE

- 50.6% of the population has access to electricity <u>link</u>
- 70% by 2025, 80% by 2030 and 90% by 2036 <u>link</u>
- 100% urban access by 2025, 31% rural access by 2025, and 50% by 2030 and 55% by 2036 <u>link</u>

- No import duty and VAT on solar products link
- No net-metering, no FiT

SOURCE	RESIDENTIAL	COMMERCIAL	INDUS
MIN.	\$ 0.170	\$ 0.144	\$ 0.14
MAX.	\$ 0.170	\$ 0.144	\$ 0.14

MAURITANIA

OBJECTIVES

• Targets to increase the share of renewables in the electricity mix to 50% by 2030 link



ELECTRIFICATION RATE

- 47.35 % of the population has access to electricity link
- Targets 12% rural electrification rate by 2024 and 40% by 2030 link
- Universal access in urban areas by 2030 link

- Duties range between 9% 18% <u>link</u>
- ADER provides subsidies of 60-80% for some of the isolated grids <u>link</u>
- No net-metering, no FiT <u>link</u>

SOURCE	RESIDENTIAL	COMMERCIAL	INDUS
MIN.	\$ 0.066	\$ 0.159	\$ 0.0
MAX.	\$ 0.159	\$ 0.159	\$ 0.1



MAURITIUS

OBJECTIVES

- 35% of RE in the electricity mix by 2025 link
- 60% of RE in its electricity mix by 2030 link



ELECTRIFICATION RATE

- 99.6% of the population has access to electricity link
- 98% access in urban areas and 98% in rural areas <u>link</u>

- Solar PV projects are VAT exempt <u>link</u>
- Net-metering available to individual generation capacity of up to 5 kW link
- Prosumers registered under the CEB net-metering scheme get FiT (scheme closed in 2015 after target was reached) link
- Green energy scheme for SMEs: 2,000 2 kWp systems installed free of charge link

SOURCE	RESIDENTIAL	COMMERCIAL	INDUS ⁻
MIN.	\$ 0.048	\$ 0.065	\$ 0.04
MAX.	\$ 0.193	\$ 0.220	\$ 0.1

MOROCCO

OBJECTIVES

- 52% RE in the energy mix by 2030, 70% by 2040 and 80% by 2050 link
- Target to add 10 GW of RE between 2018 and 2030, with 4560 MW of solar link



ELECTRIFICATION RATE

- 100% of the population has access to electricity link
- 95% access in urban areas and 95% in rural areas link

- 10% import duties on solar panels but exempted for water heaters link
- Exemption for solar water pumps for agricultural use link
- 20% import VAT and 20% VAT apply on water heaters and solar panels link
- Net metering available link
- No FiT <u>link</u>

SOURCE	RESIDENTIAL	COMMERCIAL	INDUS ⁻
MIN.	\$0.085	\$ 0.056	\$ 0.0
MAX.	\$0.150	\$ 0.228	\$ 0.2

MOZAMBIQUE

OBJECTIVES

- Target 20% integration of RE in the grid by 2030 link
- Installed capacity of 600 MW, including 200 MW of RE by 2030<u>link</u>



ELECTRIFICATION RATE

- 30% of the population has access to electricity link
- 68% in urban areas and 17% in rural areas link
- Target access of 50% of the population by 2023 link
- Target universal electrification by 2030 link

- Solar products are charged an import duty of 7.5% and 17% VAT on all RE products link
- FiT was approved in 2014 but no implementation guidelines in place yet link

SOURCE	RESIDENTIAL	COMMERCIAL	INDUS ⁻
MIN.	\$ 0.096	\$ 0.076	\$ 0.0
MAX.	\$ 0.143	\$ 0.076	\$ 0.0

NAMIBIA

OBJECTIVES

- RE to represent 70% of country's energy mix by 2030 link
- Expecting to increase the installed capacity to 1,138 MW by 2030 <u>link</u>
- Target to have 229 MW of solar PV and 250 MW of CSP by 2035 link

ELECTRIFICATION RATE

- 56.26% of the population has access to electricity <u>link</u>
- 73% in urban areas and 24% in rural areas link
- Targets universal electricity access by 2040 link

- Import duties are not levied on RE, except solar thermal energy for households link
- 15% VAT on importation of goods is levied <u>link</u>
- Net-metering exists for less than <500kVA link
- FiT available for systems < 5MW link
- Wheeling system in place link



SOURCE	RESIDENTIAL	COMMERCIAL	INDUS
MIN.	\$ 0.066	\$ 0.092	\$ 0.0
MAX.	\$ 0.172	\$ 0.255	\$ 0.14
FOCUS ON YOUTH EMPLOYMENT

ARTICLE

BY AASHNA AGGARWAL

Partnerships and

Development Manager

POWER ALL

WHAT DO WE NEED TO BUILD A CLEAN ENERGY WORKFORCE?

The current geopolitics and socio-economic challenges plaguing the world have thrust the alternative approaches to energy on top of the global agenda. Beyond the climate-induced energy crisis, war-induced electricity shortages, and grid failure-induced blackouts, we must not forget that the number of those living without any access to electricity stands at 733 million. Decentralized renewable energy (DRE) systems play a vital role in drastically scaling up





efforts toward achieving universal and sustainable energy access by quickly providing renewable electricity to the <u>733 million</u> people trapped in energy poverty. This however requires a skilled, engaged workforce.

I believe that the clean energy sector is one field where active solidarity between established energy leaders and the emerging young workforce has the potential to make a massive impact in accelerating the transition to a sustainable energy future.

Estimates from the International Renewable Energy Agency (IRENA) suggest that as many as 4.5 million off-grid, renewable energy jobs could be created globally by 2030. Despite its immense potential for growth and innovation, the clean energy sector will face a dire shortage of talent in the coming years because the rapid increase in demand for workers with experience in renewables does not match the supply of the workforce and it will take time to train people up.

At the same time, youth unemployment numbers are high in many developing countries. This year it is estimated that the global population has surpassed 8 billion, with the majority of the growth being concentrated in the poorest countries. Africa has the youngest population in the world, with 70 percent of sub-Saharan Africa under the age of 30. The DRE sector represents a path forward to provide rural and peri-urban youth with meaningful, stable employment and a career path.

By providing youth with opportunity, education, and training to allow them to fully participate in politics and society, which is critical for economic growth and stability, we can solve two problems at once.

"The barriers to entry include the lack of access to skills training programs, mentorship networks, and entry-level project experience needed to enter these careers," said Helen Watts, Senior Director of Global Partnerships at Student Energy, a global youth-led organization empowering young people to accelerate the sustainable energy transition.

As the DRE sector continues to mature, demand for a skilled workforce will rise exponentially as higher skills are required for more complex installations. According to Power for All's recent DRE employment study — <u>Powering Jobs Census 2022: The Energy Access Workforce</u> — as the sector matures more skilled workers are needed. In the report, skilled workers were defined as leadership, management and professional positions including CEO, any C-level executives and technical jobs such as installation technicians or engineers. In India and Ethiopia, 71 and 25 percent of the DRE jobs respectively are considered skilled, while both countries are in a relatively nascent DRE sector.







potential to become leaders in the clean energy sector," The Youth Expert at Sustainable Energy for All, Akil Callender said. "However, accessible programs are not responding fast enough or the training opportunities do not always translate to jobs."

Powering Jobs Census 2022: The Energy Access Workforce

Given the importance of human capital to the spread of DRE technology and realizing the potential of both countries and

"There are thousands of young people around the world who are deeply passionate about a just energy transition and have the

communities, Power for All, a campaign to end energy poverty through accelerated deployment of decentralized renewable energy (DRE), has launched a coordinated global effort to develop a DRE-specific human capital pipeline to meet the needs of this rapidly growing sector.

Central to this effort is reliable, accessible, and statistically significant data that can help funders, employers, and policymakers alike ensure the growth of talent needed to scale the DRE sector. To fill this knowledge gap Power For All is expanding on our <u>Powering Jobs Census</u> with a campaign to inform and mobilize support for decentralized renewables, we hope this will act as an engine for job creation. The <u>2022 Powering</u> <u>Jobs study</u> focused on five countries including Ethiopia, India, Kenya, Nigeria and Uganda.

The data in the census shows the resilience of the sector despite the global pandemic. Structural barriers (foreign exchange shortages, conflict, etc.) have hindered employment growth in countries like Uganda and Ethiopia, but DRE is recovering faster than the broader economy.

Many DRE companies surveyed for the Powering Jobs Census cited critical skills gaps as a major impediment to growth, recommending addressing address them through upskilling including education in sales, installation and after-sales services.





Credit: ENGIE Energy Access

The companies and experts that were interviewed identified a lack of financial resources and standardized curricula as additional challenges in a widening skills gap.

The report finds that women's participation in the DRE sector has improved in all focus countries but India. More specifically, women's participation nearly doubled in Kenya and increased by 10 percent in Nigeria. But India saw a largely pandemic-driven reduction of 9 percent. In other promising findings, the gender wage gap is smaller than the national wage gap for all focus countries, with the exception of Ethiopia.



The benefits of DRE are significant. The Powering Jobs Census shows it is making a significant impact on developing economies. It is estimated the DRE will create up to half a million jobs by 2030 in Africa alone. This is on top of the broader economic and societal benefits of off-grid electrification.

A just transition will look different for all economies but job creation might be the one common denominator. The re-skilling and up-skilling of the clean energy workforce is critical for the DRE market to be able to reach its full potential of alleviating energy poverty and providing secure meaningful work. To continue to reap the benefits, education institutions, technical and vocational education, and training (TVET) companies, DRE companies, and non-profit organizations must collaborate in developing skills training modules, standardized curricula, and a workforce pipeline to allow more young people to enter the clean energy space.



NIGER

OBJECTIVES

- The government aim to source 30% of its power from renewables by 2035 link
- RE to reach 57% of the electricity mix by 2030 link



ELECTRIFICATION RATE

- 19.3% of the population has access to electricity link
- 69% in urban areas and 11% in rural areas link
- Target 30% electrification rate by 2026 and 80% by 2035 <u>link</u>
- Achieve universal electrification by 2035 link

- No import duties on RE equipment link
- Import tax and VAT exempted on all RE equipment link
- No net-metering, no FiT link

SOURCE	RESIDENTIAL	COMMERCIAL	INDUS ⁻
MIN.	\$ 0.109	\$ 0.090	\$ 0.09
MAX.	\$ 0.219	\$ 0.143	\$ 0.14

NIGERIA

OBJECTIVES

- Targets 30GW by 2030 with 30% renewable energy link
- Solar energy to contribute 19% to electricity mix by 2030 link
- 500 MW of PV by 2025 <u>link</u>



ELECTRIFICATION RATE

- 60% of the urban population has access to electricity link
- 20% in urban areas and 9% in rural areas link
- Targets to increase electricity access to 90% by 2030 <u>link</u>

- 0% import duty on solar panels, 5% on SHS and 20% for other components link
- 5% VAT applies on solar components link
- Solar Nigeria Programme (NSP) supporting the market for off-grid solar link
- Updating the Mini-Grid Regulation to raise cap for licensing from 1MW to 5MW link
- FiT for projects up to 5 MW link
- Net-metering for projects below IMW link

SOURCE	RESIDENTIAL	COMMERCIAL	INDUS
MIN.	\$ 0.059	\$ 0.066	\$ 0.0
MAX.	\$ 0.166	\$ 0.155	\$ 0.1

REPUBLIC OF THE CONGO

OBJECTIVES

- Congo Energy Strategy 2015-2025 aiming at developing a PV electrification plan for remote villages <u>link</u>
- Plans 70% renewable energy for mining by 2025 <u>link</u>
- 85% renewable electricity by 2025 link



ELECTRIFICATION RATE

- 48.3% of the population countrywide has access to electricity link
- Targets 95% electricity access in urban areas and 60% in rural areas by 2030 link

- All RE components are subject to import duties and VAT link
- · Country has no implemented legislation intended to incentivize the development of renewable energy projects link

SOURCE	RESIDENTIAL	COMMERCIAL	INDUS ⁻
MIN.	\$ 0.050	\$ 0.046	\$ 0.0
MAX.	\$ 0.079	\$ 0.046	\$ 0.0

RWANDA

OBJECTIVES

- Rwanda eyes to reach 512MW of total installed capacity by 2024 link
- 30% households to be electrified through off-grid solutions by 2024 link
- The government target 60% of renewable resources by 2030 <u>link</u>

ELECTRIFICATION RATE

- 74.5% of the population has access to electricity link
- 50.9% connected to the grid and 23.6% have access through off-grid systems (mainly solar) link
- 100% electrification rate by 2024, 70% on-grid and 30% off-grid link

- No import duties on solar panels and a range of 0%-25% to other solar products link
- VAT exemption on solar equipment and 5% withholding taxe link
- \$15M subsidy + \$20M guarantee program for SHS launched in 2020 link
- No permit required for systems <50kWp
- No net-metering and no FiT



SOURCE	RESIDENTIAL	COMMERCIAL	INDUS ⁻
MIN.	\$ 0.086	\$ 0.122	\$ 0.0
MAX.	\$ 0.242	\$ 0.247	\$ 0.13



SAO TOME & PRINCIPE

OBJECTIVES

- 50% RE in the energy mix by 2030 link
- Increasing RE production from 26 MW to 49 MW by 2030 <u>link</u>



ELECTRIFICATION RATE

- 76.56% of the population has access to electricity <u>link</u>
- Targets universal electrification by 2030 link

- No existing VAT framework, activities in the energy sector are subject to a 5% tax rate link
- No net-metering, no FIT

SOURCE	RESIDENTIAL	COMMERCIAL	INDUS
MIN.	\$ 0.067	\$ 0.155	\$ 0.1
MAX.	\$ 0.155	\$ 0.398	\$ 0.1

SENEGAL

OBJECTIVES

- 32% RE contribution in energy mix by 2030 link
- 15% RE in the energy mix by 2025 link
- 22% renewable energy by 2025 <u>link</u>



ELECTRIFICATION RATE

- 70% of the population has access to electricity <u>link</u>
- 77% in urban areas and 35% in rural areas link
- Universal access by 2025 <u>link</u>

- No import duties on solar panels but 5% applies for SHS link
- No VAT for PV equipment <u>link</u>
- Hybrid form of net-metering and FiT introduced in 2018 <u>link</u>

SOURCE	RESIDENTIAL	COMMERCIAL	INDUS ⁻
MIN.	\$ 0.146	\$ 0.119	\$ 0.0
MAX.	\$ 0.214	\$ 0.311	\$ 0.1

FOCUS ON E-MOBILITY



BY JOHN VAN ZUYLEN

CEO – Africa Solar Industry Association WARREN ONDAJE

Managing Director – Association for Electric Mobility & Development in Africa

AFRICA IS GETTING MORE AND NEW MOBILITY SOLUTIONS

In 2022, the world's population reached 8 billion, the shortest period in which a billion people got added to the planet. Given the recent COP27 discussions on sustainability, promoting sustainable energy and transportation is crucial. One solution is electric mobility (e-mobility), which can increase energy independence, reduce greenhouse gas emissions, and foster innovation in new markets.

Africa, which is responsible for only 4% of global greenhouse gas emissions, is particularly vulnerable to the impacts of climate change. Transportation accounts for 40% of emissions from fossil fuel burning, and 38 of the continent's 55 countries are net oil importers. This reliance points to the continent's potential economic and environmental impact as its energy needs grow.





By 2050, the target year for achieving net zero emissions globally, Africa is projected to have 2.5 billion people, 25% of the world's population, with a median age of 20 years. The widespread adoption of the internet and mobile money has provided access to improved energy and transportation solutions through pay-as-you-go models. Electric mobility can take advantage of these advances to accelerate the adoption of clean transportation paired with renewable energy.

Currently, 85% of the vehicles in Africa are secondhand. However, there is a growing market for new two and threewheelers. These light-duty vehicles bought new or assembled in Africa are expected to make up 55% of the 58 million vehicles on the continent's roads by 2040. Africa's motorization rate, at just 42 vehicles per 1,000 people, is far below the global average of 182. This gap represents a 238% growth potential that could be filled by electric vehicles.

It is estimated that approximately \$600 billion will be needed to electrify Africa's vehicle fleet by 2040. The market is ready for innovative business models such as battery-as-a-service or pay-as-you-drive, which reduce the upfront cost of vehicles for consumers. There are already over 100 solution providers addressing the entire value chain, from passenger transport on electric motorcycles to mass transportation in metropolitan areas to electric outboard engines for fishing boats and even electric three-wheelers for economic productivity in rural areas. However, these efforts represent less than 1% of the required investment. Investors now have the opportunity to lead in this emerging subsector. African governments must develop policies that allow for importing and growing local assembly and manufacturing of electric vehicles.

Additionally, more robust policies are needed to address used vehicles, which risk being dumped in Africa as other regions phase them out. Demand-side initiatives, such as competitive electricity tariffs or rebate programs, can sensitize consumers to choose electric vehicles over internal combustion engines.

Africa has the unique opportunity to compete globally with solutions designed, manufactured, and assembled on the continent for Africa. A shift to electrified transportation promises rapid economic development while being socially and environmentally sustainable, creating a new class of high-quality jobs in engineering, data, payments, and operations for the continent's young, tech-savvy professionals.

Solar expected to be the only way to support e-mobility in Africa

But for Africa to fully embrace its e-mobility potential, solar will undeniably play a central role. We believe this is the case because a) e-mobility should only be powered by renewable energy, b) the transition to electric bikes in Africa will happen very fast and c) solar is the only renewable power technology that can be deployed quickly and flexibly to follow the expected e-mobility boom in Africa.





First, it is important to note that switching from ICE (internal combustion engines) vehicles to electric ones only make sense if the electricity consumed is from renewable source. Countries where we currently see a good uptake of electric vehicles but which are predominantly relying on fossil fuels for their electricity generation are only displacing the problem from the gas station to the power plant. But the net impact unfortunately is close to zero.

Only a few African countries are already predominantly counting on reliable renewable sources for their electricity generation. These countries could very easily welcome an entire fleet of electric vehicles. Kenya and Rwanda are two such countries. For the other countries however, the situation is very different. Some of them have historically bet on hydro but are now facing seasonal challenges due to climate change seriously affecting the water reserves and dams potential. These countries are already struggling to generate their basic electricity from renewable sources, so a growing fleet of electric vehicles would only add pressure on an already fragile power generation system. As for the final group of countries, which predominantly rely on fossil fuels, incorporating electric vehicles to the national fleet would only displace the fossil fuel problem. This is particularly the case in West Africa. As a result, most African countries will need additional renewable electricity generation capacity if they want to move into the era of electric mobility and reap all of its environmental and financial benefits.

Further, we expect the electric mobility transition in Africa to happen quickly and be predominantly driven by commercial motorbikes. Commercial motorbikes represent by far the largest share of vehicles across Africa. There are 27 million motorcycles registered in sub-Sahara Africa, translating to roughly one for every 48 people. Approximately 80% of these motorcycles are used as passenger taxis and for deliveries. The drivers of these motorbikes are very cost-sensitive as they drive an average of 200km per day. For them, any saving in operational costs can make a big difference. Switching to electric can help these taxi drivers increase they net takehome pay by 40% to 100%. It is therefore to be expected that no special policy will be required for electric motorbikes to become mainstream very quickly: the market forces will simply do their job! Just like horses have been replaced in just a few years with the arrival of cars, we anticipate almost all commercial motorbikes in Africa to switch to electric in the next few years (this will be made very easy with "pay-as-you-drive" companies popping up all over the continent).

But while this is great news for the environment, this expected fast switch does not come without challenges. The major challenge will be to make enough green electricity available to charge all these batteries. And we believe this can only be done through solar.

Let's take the simple example of Rwanda and Kenya to see the impact of a growth of electric motorbikes on the induced installed power capacity. Total number of bike

Total number of com bike

Average daily requirement p

Hypothetica requirement for all com bikes switching to

Solar irrc

Theoretical solar correquired to powe

Current installed cap the country (ac techno

	Rwanda	Kenya
es (est.)	100,000	1,600,000
mercial es (est.)	70,000	1,120,000
/ power oer bike	12 kWh	12 kWh
l power mercial electric	840,000 kWh/day	13,440,000 kWh/day
diation	3.8 kWh/kWp/day	3.9 kWh/kWp/day
apacity er bikes	221,000 kWp 221 MWp	3,446,150 kWp 3,446 MWp
oacity in cross all blogies)	276 MW	2,651 MW



The same ratios can be found for pretty much all other countries across Africa. Doubling or tripling the historical installed capacity in no simple feat, and we anticipate this might need to happen in just a few years, on top of other additional power needs driven by population and economic growth across the continent.

To support the harmonious growth of e-mobility across Africa, only 2 solutions seem realistic: 1) new capacity which has been planned several years ago and is currently being built and/or commissioned or 2) planning and rolling out new solar capacity now. Witnessing the systemic capacity lag in many African countries, it seems that solar is the most likely solution to be implemented thanks to its flexibility and speed of being rolled out. Solar will generate electricity for e-bikes through a combination a C&I projects directly at the facilities of pay-asyou-drive companies, but also through large scale projects being added to the grid, wheeling and net-metering. Every single solar panel will be required to ensure enough green power is available to charge our vehicles of tomorrow.

SEYCHELLES

OBJECTIVES

• 15% RE in the energy mix by 2030 link

TOTAL PV INSTALLED

LARGE SCALE		12.26 MWp
C&I		2.46 MWp
MG		2.88 MWp
SHS &	1	0.32 MWp
RESIDENTIAL		·

ELECTRIFICATION RATE

• 100% of the population have access to electricity link

POLICY / REGULATION

- No GST on RE energy equipment <u>link</u>
- SEEREP provides loan facility open to households to acquire solar systems link
- Rebate scheme residential and small commercial installations link
- Net-metering for residential and commercial users since 2013 link

CURRENT TARIFF GRID ELECTRICITY

SOURCE	RESIDENTIAL	COMMERCIAL	INDUS
MIN.	\$ 0.172	\$ 0.360	\$ 0.3
MAX.	\$ 0.401	\$ 0.431	\$ 0.4

NOTEWORTHY DEVELOPMENTS

- 1.5 MWp under development at Indian Ocean Tuna (IOT) processing facility <u>link</u>
- Construction of 5.8 MW Providence floating solar plant is moving forward <u>link</u>
- Results to be announced for Seychelles Trading company tender link



SIERRA LEONE

OBJECTIVES

- RE to represent 84% in the energy mix by 2030 link
- increase renewables capacity to 1,000MW link
- Increase off-grid mini-grid and solar stand-alone systems by 27% and 10%, respectively, in 2030 link



ELECTRIFICATION RATE

- 26.2% of the population has access to electricity link
- 48% in urban areas and 1% in rural area link
- Target to reach 92% total access to electricity by 2030 with 37% being off-grid link

- All SHS are exempted from import duties and GST link
- PV equipment and low energy or energy-efficient appliances that meet IEC global standards are exempt from GST link
- The Electricity and Water Regulatory Commission (EWRC) plans to develop FiT for solar schemes irrespective of their size link

<u>SOURCE</u>	RESIDENTIAL	COMMERCIAL	INDUS ⁻
MIN.	\$ 0.039	\$ 0.131	\$ 0.13
MAX.	\$ 0.112	\$ 0.131	\$ 0.13

SOMALIA

OBJECTIVES

• Commits to reduce and avoid emissions 30% by 2030 <u>link</u>



ELECTRIFICATION RATE

- 49.73% of the population has access to electricity <u>link</u>
- Target to achieve universal access by 2030 link

- Taxes are not standardized. Different states, ports compete in respect of duty rates in order to secure import traffic, rates varying from around 10%-15% link
- · No national electrification policy in place waiving taxes on PV products
- No FiT and no net-metering

<u>SOURCE</u> SOURCE	RESIDENTIAL	COMMERCIAL	INDUS
MIN.	\$ 0.5	\$ 0.5	\$ 0.
MAX.	\$ 1	\$1	\$ 1



SOMALILAND

OBJECTIVES

• n/a





ELECTRIFICATION RATE

• n/a

POLICY / REGULATION

• n/a



SOUTH AFRICA

OBJECTIVES

- 25% of RE in national energy mix by 2030 link
- Targets the addition of 6.5GW of solar by 2030 link



ELECTRIFICATION RATE

- 84.39% of the population has access to electricity link
- 88.8% electrification rate in urban areas and 75.3% in rural areas link
- Achieving universal access by 2025 <u>link</u>

- No import duties link
- License required for self consumption over 100 MW link
- Possible for companies to write off 100% solar investment in year 1 link
- · Cape Town to introduce FiT soon for C&I and residential customers link
- Net-metering available in some municipalities link

SOURCE	RESIDENTIAL	COMMERCIAL	INDUS
MIN.	\$ 0.039	\$ 0.038	\$ 0.0
MAX.	\$ 0.299	\$ 0.296	\$ 0.2

SOUTH SUDAN

OBJECTIVES

- The Infrastructure Action Plan aims to expand generation capacity to about 580 MW by 2025 link
- Solar expected to be the best option to improve the nation's dependence on diesel link



ELECTRIFICATION RATE

• 7.2% of the population has access to electricity link

- Import duties range from 0%-25% on solar products link
- VAT exempted and 4% withholding tax applies on solar products link
- No FiT, no net-metering

<u>SOURCE</u>	RESIDENTIAL	COMMERCIAL	INDUS ⁻
MIN.	\$ 0.002	\$ 0.003	\$ 0.0
MAX.	\$ 0.003	\$ 0.003	\$ 0.0



FOCUS ON FLOATING SOLAR

BY SERGIO MONTORO Globaltec



ARTICLE

Floating solar is one of the most promising new solar technologies for Africa. Floating solar, also called floating PV or floatovoltaics, consists of traditional solar photovoltaic panels installed on a water body. Short explanation about what is floating solar. This kind of installation of course comes with a set of specific technical challenges which are not found on the firm ground.



But it also presents some very strong advantages, especially in the African context where so many hydro resources are being exploited to produce electricity.

Africa suffers from serious water scarcity, which translates into dramatic consequences on hydroelectric generation, among others. Due to hydropower capacity and solar irradiation potential of such a continent, FPV responds very well to African continent idiosyncrasies:

- In locations where networks are weak, this technology has an unquestionable advantage by interconnecting with existing hydroelectric plants. This hybridization solution, in addition to compensate for unstable and intermittent PV output during the wet season, it provides access to the grid due to the presence of an existing hydropower plant connecting infrastructure.
- This system reduces water loss from evaporation in reservoirs up to 80%, by covering a large part of the water surface and improving its quality by proliferation of algae and mosses.
- It avoids all the obstacles of land acquisition and the concerns of land consumption, freeing up land in densely populated regions.

The conclusions of the study "Assessment of floating solar photovoltaic potential in existing hydro power reservoirs in Africa"[2], from the Joint Research Center of the European Commission, published in January 2021 in Renewable Energy, analyzing 146 of the largest operational hydro power reservoirs in Africa, indicate that the production of Floating Solar Panels could be 52.9 TWh/year, which means an increase of 50% of the annual production of existing hydroelectric plants (105 TWh/year).





In addition, water savings could reach 743 million m3/year, increasing annual hydro power production by 170 GWh.

Although still in its infancy, FPV is quickly gaining traction around the world. A report by the World Bank titled "Where Sun Meets Water"[1], already identified an exponential growth of this technology in 2018.



Imagen 1. Global installed FPV capacity and annual additions. SOURCE World Bank Group, ESMAP, and SERIS 2019.

If the same growth curve as that of ground-mounted photovoltaics is followed, Floating Solar Photovoltaics infrastructure (FPV) could become a very significant part of the global solar industry in just a few years. Although this segment is still very marginal globally, with a total installed capacity of 2,500 MW in 2020, current projections estimate its potential at 62 GW capacity worldwide by 2030.

To sum it up, The Floating Solar Photovoltaics (FPV) is shown as an achievable solution to the energy needs and the growing/challenging scarcity of water in Africa, using existing resources such as an excellent solar potential and a great hydroelectric potential infrastructure.

SUDAN

OBJECTIVES

- 14% RE (excluding Hydro) to be integrated in the power system by 2033
- 250 MW of rooftop solar to be installed by 2033
- 2,400 MW of solar PV; 50 MW of solar CSP by 2033



ELECTRIFICATION RATE

• 55% of the population has access to electricity link

- 32% connected on-grid to the national distribution company, 14% connected to stand-alone dieselbased isolated grids and 8% to stand-alone solar PV systems (with batteries)
- Targets 82% electrification by 2035

- No import duty and VAT on PV components link
- Amendments made on the Electricity Act to allow private companies to work in the power generation business as independent power producers (IPP)
- PPP Law approved and allows BOOT projects link
- Investment Law approved which provides incentives to foreign investors link
- Net-metering regulations for small-scale solar systems (less than 1 MW) <u>link</u>
- A feed-in tariff is under development with the support of the UNDP link

	RESIDENTIAL	COMMERCIAL	INDUS
MIN.	\$ 0.008	\$ 0.071	\$ O.
MAX.	\$ 0.055	\$ 0.071	\$ 0



TANZANIA

OBJECTIVES

- Nation's energy transition targets to reach 5000MW capacity by 2025 link
- 50% of RE in the energy mix by 2030 link
- Renewable power generation is expected to increase from 268GWh in 2021 to 3,040GWh in 2035 link

ELECTRIFICATION RATE

- 37% of the population has access to electricity link
- Electricity access rates in urban areas is 73.2% and 24.5% rural areas link
- Targets 75% electrification rate in 2025 link
- Universal access by 2030 link

- No import duties on solar panels and a range of 0-25% for other solar equipment link
- No VAT on several solar equipment link
- No license required for projects below 1 MW link
- FiT of \$0.21/kWh for MG, FiT to systems connected to the national grid at \$0.079/kWh in the dry season, \$0.059/kWh in the wet season link
- Net-metering in application since 2017 link



<u>SOURCE</u> 1 <u>SOURCE</u> 2	RESIDENTIAL	COMMERCIAL	INDUS ⁻
MIN.	\$ 0.043	\$ 0.007	\$ 0.0
MAX.	\$ 0.126	\$ 0.126	\$ 0.06

THE GAMBIA

OBJECTIVES

- Targets to increase the share of RE to 48% by 2030 link
- Target of 250MW RE by 2040 link
- RE sources to contribute to GHG reductions of 78.5 GgCO2e in 2025 and 104 GgCO2e in 2030 link



ELECTRIFICATION RATE

- 62% of the population has access to electricity link
- 32% access in rural areas and 81% in urban areas link
- Targets universal electricity access by 2025 link

- Exemptions on import duties <u>link</u>
- An investment enterprise within priority categories is granted import VAT waiver link
- No VAT for RE/solar projects link
- Net-metering available for capacities below 20kW link
- There is a provision for a FiT in the RE Law of 2013, but FiT not in-force
- The government commits to \$449 800 for Accelerated Community Development (PACD) to extend electrification to 7 villages link

SOURCE	RESIDENTIAL	COMMERCIAL	INDUS
MIN.	\$ 0.183	\$ 0.18	\$ 0.2
MAX.	\$ 0.194	\$ 0.18	\$ 0.2

TOGO

OBJECTIVES

- 50% renewables in the national energy mix by 2030 link
- Adding 50MW of solar PV, 315 mini-grids and the distribution of 550,000 solar kits link
- Increase of the share of RE to 40% in 2024 link
- Target of 10% of PV in the energy by 2030 link

ELECTRIFICATION RATE

- 54% of the population has access to electricity link
- 86% in urban areas and 36% in rural areas link
- Target of 75% of electricity access by 2025 and 100% by 2030 link

- All RE components are exempt from import duties and VAT link
- CIZO Programme offers subsidies to households to cover the cost of off-grid PV systems link
- A pilot project is being implemented at the Regional Center for Technical Education and Vocational Training (CRETFP) for the net-metering <u>link</u>



SOURCE 1 SOURCE 2	RESIDENTIAL	COMMERCIAL	INDUST
MIN.	\$ 0.101	\$ 0.123	\$ 0.1
MAX.	\$ 0.192	\$ 0.154	\$ 0.14

TUNISIA

OBJECTIVES

- 35% of RE capacity by 2030 link
- Targets 3.8 GW of solar capacity by 2030 link



ELECTRIFICATION RATE

• 100% of the population has access to electricity link

- Imported energy equipment with no locally produced equivalent are subject to minimum customs duties and are exempt from VAT link
- Net-metering and FiT possible link

SOURCE 1 SOURCE 3 SOURCE 2	RESIDENTIAL	COMMERCIAL	INDUS ⁻	
MIN.	\$ 0.019	\$ 0.066	\$ 0.0	
MAX.	\$ 0.128	\$ 0.141	\$ 0.1	

UGANDA

OBJECTIVES

- More than 90% of renewable electricity production by 2030 <u>link</u>
- Targeting 100% clean renewable by 2050 link
- Raise renewable electricity generation capacity to at least 3,200 MW by 2030 link



ELECTRIFICATION RATE

- 24% electrification rate nationwide with 8% in rural area link
- Universal access targets range from 2030 to 2040.<u>link</u>

- PV panels exempt from import duties and VAT <u>link</u>
- 0-25% import duties apply for other solar equipment <u>link</u>
- Net-metering and FiT under development link

SOURCE	RESIDENTIAL	COMMERCIAL	INDUS ⁻
MIN.	\$ 0.065	\$ 0.093	\$ 0.0
MAX.	\$ 0.194	\$ 0.200	\$ 0.1



ZAMBIA

OBJECTIVES

- Increase the electricity generation to 6000 MW by 2030 <u>link</u>
- 30% of national energy needs to be covered with RE (excluding large hydro)by 2030 <u>link</u>
- target to generate 600 MW of PV by 2030 link



ELECTRIFICATION RATE

- 43% of the population has access to electricity link
- 80% in urban areas and 13% in rural areas link
- Government plans 66% national access (90% urban and 51% rural) <u>link</u>

- Custom duty exemptions for most PV projects components link
- No VAT on solar panels and batteries but 15% VAT applies to some solar equipment link
- No permit required for systems <100kW link
- Energy Regulation Board publishes the draft netmetering regulations link
- Existent wheeling system link

SOURCE	RESIDENTIAL	COMMERCIAL	INDUS ⁻
MIN.	\$ 0.009	\$ 0.032	\$ 0.0
MAX.	\$ 0.053	\$ 0.032	\$ 0.0

ZIMBABWE

OBJECTIVES

- Targets 1,575MW for solar by 2030 link
- RE to contribute 1,100MW of total electricity supply by 2025, and 2,100MW by 2030 link



ELECTRIFICATION RATE

- 52.75% of the population has access to electricity link
- Universal access by 2030 link

- No import duties on solar equipment but 15% VAT applies <u>link</u>
- New Draft Renewable Energy Regulation looking at waiving licensing fees for installation and operation of micro-grids and mini-grids with an installed capacity of less than 1 MW link
- Net-metering threshold capacity extended from 100kW to 5MW
- FiT regulation exist but not yet implemented link

SOURCE	RESIDENTIAL	COMMERCIAL	INDUS ⁻
MIN.	\$ 0.025	\$ 0.087	\$ 0.14
MAX.	\$ 0.050	\$ 0.125	\$ 0.1
FOCUS ON MADE IN AFRICA

ARTICLE

BY CLAIRE LE STER

Operations Manager



MADE IN AFRICA FOR AFRICA

While the solar market has been growing quickly in Africa, local manufacturing of off-grid solar products is still limited. The vast majority of equipment is imported from Asia where production is centralized. Yet, it has been demonstrated that the development of local value chains contributes not only to industrial development, but also the wider economic and social development of a country.





Localizing manufacturing offers many tangible benefits.

In the first place, locating the industry close to the market allows to understand the customer's needs and to adapt the offer to the specific needs of the area. As a result, this model then also allows to provide a better and faster local after-sales service to the customer and thus ensure a greater durability of the products put on the market. Indeed, the repair of products is made possible by the availability of spare parts and a trained local workforce.

In addition, the local presence of a manufacturer also facilitates the sourcing of local small and medium-sized enterprises, building inventory then becomes less risky, ties up less cash because of higher turn-over and in the end becomes more flexible and more efficient.

Finally, one of the most important benefits of local manufacturing is jobs creation. A study conducted by the Burkinabe research association IFSRA highlighted the socioeconomic impacts of the presence of solar manufacturing workshops in the areas where they are located. It created formal jobs, led to the inclusion of vulnerable people, created training opportunities at the local level, improved the employees' living conditions, and last but not least it increased the users' pride in consuming local products.

But manufacturing in Africa still presents major challenges for entrepreneurs.

First, the underdeveloped manufacturing environment results in a lack of local suppliers and value chains. As a result, starting local manufacturing in Africa is comparatively more challenging than in other parts of the world.

Second, even when local manufacturing does exist, the lack of intra-African logistics solutions limits the size of the market accessible from the production plant.

In addition, with the exception of a handful of economic zones recently being developed in selected countries, there is still a lack of concrete action by governments and international institutions to create an environment conducive to the development of a local industry. Local entrepreneurs need tangible support beyond the speeches that increasingly advocate for "Made in Africa".

And on top of these structural difficulties, there are also cyclical difficulties. For the past two years, industries have been facing tensions over the supply of raw materials, longer supply times and higher transport costs. All of these negative impacts, are further multiplied in a poorly industrialized African environment.





Some recommendations can be made to support the development of local industrialization. African manufacturers must obtain, for imported components and spare parts, customs conditions that are at least equivalent if not preferential to those for imported finished products . Exoneration of taxes and duties on solar products implemented by some African countries to promote the development of renewable energies should apply for finished solar products but also for components used for the local manufacturing of solar products. Currently, it is difficult to benefit from these exemptions when importing cables, electronic components, screws, etc., and not a finished solar product.

In addition, the implementation of the African continental free trade zone (AfCFTA) would create an enabling environment for local industry to flourish.

Finally, Government institutions, as well as the development programs of international or bilateral institutions, should also integrate local preference criteria into public procurement and support programs for off-grid solar market development.

SPECIAL THANKS TO OUR PEER REVIEWERS

One of the basic principles of AFSIA is to create networks and knowledge-sharing platforms for all solar stakeholders to get the quickest access possible to partners and information, and thereby achieve better and more efficient business.

AFSIA would like to extend a warm thank you to the amazing group of experts spread across the continent and who have accepted our request to review and correct the information presented to you in the report.

AFSIA is happy to put these individuals in the spotlight and warmly invites you to contact them directly should you require further ad-hoc expert insights on specific countries.



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COU	UNTRY	IMPORT DUTIES	VAT ON IMPORT	VAT
Algeri	ia	Exemption on raw materials for local module		
		production		
Ango	la	No exemption for PV components		VAT applies on solar products
Benin	1	5% import duties on pre-assembled solar		0% VAT on solar panel and batteries
		<u>generating assets (SHS)</u>		
Botsw	vana			Some solar equipment are exempt from VAT
				with others subject to a 5%-20% VAT
Burkir	na Faso	Exemption on solar equipment		No VAT on solar equipment
Burur	ndi	No import duties on solar panels and 25% on the	<u>e</u>	<u>0% VAT on solar panels, batteries, inverters</u>
		rest		And some other solar equipment
Came	eroon	Reduced duties on imported RE products		<u>No VAT on solar equipment</u>
		<u>30% on pico-solar products</u>		
Cape	e Verde	23% import duties on batteries	No VAT in imports of solar panels and storage	No VAT on solar panels
Centr	ral African	Import duties range between 5%-30%		
Repul	blic (CAR)			





COUNTRY

IMPORT DUTIES

VAT ON IMPORT

Chad		Import tax exemptions for RE ea
Comoros	0% duties on PV materials	
Congo (DRC)	<u>0% duties on equipment intended for electricity</u>	
	production	
Congo (Republic of The Congo)	<u>All RE components are subject to import duties</u>	
Cote d'Ivoire	<u>0% on solar panel</u>	
	5% if already assembled and 20% on batteries	
Djibouti	Import duties on solar equipment range	
	<u>between 10%-26%</u>	
Egypt	<u>5% import duties on solar</u>	

Equatorial Guinea Exemption depending on activities of investors

Eritrea



VAT

quipment

No VAT on solar equipment

No VAT on RE equipment

VAT exemption on RE equipment

All RE components are subject to VAT

<u>9% VAT on solar equipment</u>

Import duties and VAT on solar equipment range between 10%-26% State can authorize reduced rates or total VAT exemption depending on the nature of activities of investors

15% VAT applicable

COUNTRY	IMPORT DUTIES	VAT ON IMPORT
eSwatini	<u>0% import duties on solar panels and batteries</u>	
Ethiopia	Most SAS products are exempted from import	
	duty	
Gabon	Import duties applicable between 5%-30%	
The Gambia	<u>No import duties</u>	
Ghana	<u>0% import duties on solar panels</u>	
	5% import duties on SHS and 20% import duties	An import tax exemption for solar
	<u>on batteries</u>	being implemented
Guinea	Duty exemptions can be granted to projects on	
	<u>a case by-case basis</u>	
Guinea-Bissau		
Kenya	0% duties on solar panels and inverters	
	<u>Range of 0%-25% applies to others products</u>	
Lesotho	All PV components are subject to a reduced VAT	
	rate of 5%	



VAT

Standard VAT of 15 % is applicable

15% VAT is applicable on solar products

18% VAT on solar components

No VAT for RE/solar projects

<u>0% VAT on solar panels</u>

ar PV system is

VAT exemptions can be granted to projects on a case by-case basis Solar panels are exempted of VAT but other components of a solar kit are not VAT exemption on all renewable products

COUNTRY	IMPORT DUTIES	VAT ON IMPORT
Liberia		No import tariffs on off-grid syste
		related to RE development
Libya		
Madagascar	No import duties on solar panels or lithium	
	<u>batteries</u>	
Malawi	Solar products are import duty free	
Mali	No import duties on solar products	
Mauritania	<u>Duties range between 9% - 18%</u>	
Mauritius		
Morocco	10% import duties on solar panels but	20% import VAT applies
	exempted for water heaters	
Mozambique	Solar products are subject to an import duty of	
	<u>7.5%</u>	
Namibia	No import duties on thermal energy for	15% VAT on importation of goods
	households	



Γ

VAT

em components

<u>No VAT in Libya</u>

No VAT on solar panels or lithium batteries

Solar products are subject to a 16.5% VAT

<u>0% VAT on solar products</u>

Solar PV projects are VAT exempt

20% VAT applies on water heaters and solar

<u>panels</u>

17% VAT on all RE products

ls is levied

COUNTRY

IMPORT DUTIES

VAT ON IMPORT

Niger	0% import duties on RE products	No VAT on imports
Nigeria	<u>0% import duty on solar panels, 5% on SHS and</u>	
	20% for other components	
Rwanda	No import duties on solar panels and a range of	
	<u>0%-25% to other solar products</u>	
Sao Tome and		
Principe		
Senegal	No import duties on solar panels and 5% applies	
	for SHS	
Seychelles	0% import duties on RE equipment	
Sierra Leone	No import duties on SHS	
Somalia		
South Africa	No import duties	
South Sudan	Import duties range between 0%-25% on solar	
	products	
Sudan	<u>0% import duty on PV components</u>	
Tanzania	No import duties on solar panels	



VAT

<u>0% VAT on RE products</u>

5% VAT on solar components

No VAT on solar components

Activities in the energy sector are subject to a

5% tax rate

No VAT on PV equipment

<u>0% VAT on RE equipment</u>

0% VAT on SHS

No VAT on solar products

<u>0% VAT on PV components</u>

No VAT on several solar equipment

	COUNTRY	IMPORT DUTIES	VAT ON IMPOR
-	Тодо	Renewable energy components are exempt	
		from import duties	
-	Tunisia	Imported energy equipment with no locally	
		produced equivalent are subject to minimum	
		<u>customs duties</u>	
	Uganda	PV panels are exempted from import duties	
-	Zambia	No import duties on PV components	
-	Zimbabwe	No import duties on solar equipment	



VAT

Renewable energy components are exempt

from VAT

VAT exemption on Imported energy

equipment with no locally produced

<u>equivalent</u>

No VAT on PV panels

No VAT on solar panels and batteries but 15%

VAT applies to some solar equipment

<u>15% VAT on solar equipment</u>

	ELECTRIFICATION	RESI	DENTIAL	COMM	IERCIAL
COUNTRY	RATE	MIN	MAX	MIN	MAX
Algeria	<u>99.8%</u>	0.009	0.058	0.007	0.063
Angola	<u>46.89 %</u>	0.005	0.014	0.012	0.014
Benin	<u>53%</u>	0.138	0.237	0.146	0.262
Botswana	<u>72%</u>	0.077	0.107	0.093	0.138
Burkina Faso	<u>22.5%</u>	0.120	0.221	0.102	0.264
Burundi	<u>13%</u>	0.040	0.268	0.096	0.196
Cameroon	<u>65%</u>	0.080	0.158	0.134	0.158
Cape Verde	<u>94%</u>	0.259	0.363	0.246	0.277
Central Africar Republic	۱ <u>14.3%</u>	0.109	0.229	0.043	0.060
Chad	<u>10%</u>	0.136	0.200	0.200	0.200
Comoros	<u>86.74%</u>	0.324	0.332	0.236	0.289
Cote d'Ivoire	<u>80%</u>	0.029	0.107	0.076	0.161

All tariffs in USD equivalent at 1/1/2023



INDUSTRIALSOURCEMINMAX

0.004	0.048	Link
0.009	0.014	Link
0.141	0.156	<u>Link</u>
0.063	0.070	<u>Link</u>
0.086	0.224	<u>Link</u>
0.096	0.156	<u>Link</u>
0.096	0.136	<u>Link</u>
0.246	0.277	<u>Link</u>
0.043	0.060	<u>Link</u>
0.200	0.200	<u>Link</u>
0.236	0.289	<u>Link</u>
0.072	0.106	Link

SUMMARY TABLES / Electrification rate & electricity tariff

	ELECTRIFICATION	RESI	DENTIAL	COMM	ERCIAL
COUNTRY	RATE	MIN	MAX	MIN	MAX
RDC	<u>15%</u>	0.027	0.087	0.110	0.150
Republic of the Congo	<u>48.3%</u>	0.050	0.079	0.046	0.046
Djibouti	<u>61.77%</u>	0.151	0.308	0.224	0.308
Egypt	<u>100%</u>	0.024	0.059	0.025	0.065
Equatorial Guir	ea <u>66.75%</u>	n/a	n/a	n/a	n/a
Eritrea	<u>50%</u>	0.24	0.24	0.24	0.24
Eswatini	<u>85%</u>	0.064	0.106	0.136	0.288
Ethiopia	<u>45%</u>	0.03	0.06	0.042	0.042
Gabon	<u>91.6%</u>	0.084	0.207	0.027	0.720
The Gambia	<u>62%</u>	0.183	0.194	0.18	0.18
Ghana	<u>85.9%</u>	0.029	0.088	0.578	0.092
Guinea	<u>44.7%</u>	0.013	0.054	0.140	0.334



SOURCE INDUSTRIAL MAX MIN 0.057 0.057 Link <u>Link</u> 0.041 0.041 0.230 0.162 <u>Link</u> 0.062 <u>Link</u> 0.016 n/a n/a 0.24 0.24 Link 0.283 <u>Link</u> 0.055 0.031 <u>Link</u> 0.019 0.720 0.027 <u>Link</u> 0.210 <u>Link</u> 0.210 0.182 <u>Link</u> 0.514

0.306

0.219

<u>Link</u>

	ELECTRIFICATION	RESI	DENTIAL	COMM	IERCIAL
COUNTRY	RATE	MIN	MAX	MIN	MAX
Guinea Bissau	<u>33.34%</u>	0.205	0.392	0.163	0.205
Kenya	<u>75%</u>	0.069	0.112	0.069	0.110
Lesotho	<u>47.35%</u>	0.061	0.104	0.018	0.019
Liberia	<u>27.53%</u>	0.002	0.002	0.002	0.002
Libya	<u>69.17%</u>	0.044	0.110	0.150	0.150
Madagascar	<u>33.74%</u>	0.033	0.227	0.052	0.286
Malawi	<u>15%</u>	0.054	0.125	0.123	0.143
Mali	<u>50.6%</u>	0.170	0.170	0.144	0.144
Mauritania	<u>47.35%</u>	0.066	0.159	0.159	0.159
Mauritius	<u>99.6%</u>	0.048	0.193	0.065	0.220
Morocco	<u>100%</u>	0.085	0.150	0.056	0.228
Mozambique	<u>30%</u>	0.096	0.143	0.076	0.076



INDUS	STRIAL	SOURC	
MIN	MAX		
0.206	0.258	Link	
0.068	0.077	Link	
0.018	0.019	Link	
0.001	0.001	Link	
0.068	0.092	<u>Link</u>	
0.022	0.271	<u>Link</u>	
0.052	0.161	<u>Link</u>	
0.144	0.144	<u>Link</u>	
0.058	0.159	<u>Link</u>	
0.048	0.119	<u>Link</u>	
0.057	0.275	Link	
0.075	0.075	Link	

	ELECTRIFICATION	RESI	DENTIAL	COMM	ERCIAL
COUNTRY	RATE	MIN	MAX	MIN	MAX
Namibia	<u>56.26%</u>	0.066	0.172	0.092	0.255
Niger	<u>19.3%</u>	0.109	0.219	0.090	0.143
Nigeria	<u>60%</u>	0.059	0.166	0.066	0.155
Liberia	<u>12%</u>	0.390	0.390	0.390	0.390
Rwanda	<u>74.5%</u>	0.086	0.242	0.122	0.247
Sao Tome and Principe	<u>76.56%</u>	0.067	0.155	0.155	0.398
Senegal	<u>70%</u>	0.146	0.214	0.119	0.311
Seychelles	<u>100%</u>	0.172	0.401	0.360	0.431
Sierra Leone	<u>26.2%</u>	0.039	0.112	0.131	0.131
Somalia	<u>49.7.3%</u>	n/a	n/a	n/a	n/a
Somaliland	n/a	0.650	0.650	0.650	0.650
South Africa	<u>84.39</u>	0.039	0.299	0.038	0.296



Γ	INDUSTRIAL		SOURCE	
M	N	MAX		
0.0	90	0.149	Link	
0.09	90	0.143	Link	
0.0	67	0.153	<u>Link</u>	
0.3	90	0.390	Link	
0.0	91	0.130	Link	
0.13	38	0.138	<u>Link</u>	
0.0	94	0.181	Link	
0.3	60	0431	Link	
0.10	32	0.132	Link	
n/	a	n/a		
0.3	90	0.390	Local industry source	
0.0	35	0.0275	Link	

	ELECTRIFICATION	RESIDENTIAL		COMMERCIAL	
COUNTRY	RATE	MIN	MAX	MIN	MAX
South Sudan	<u>7.2%</u>	0.002	0.003	0.003	0.003
Sudan	<u>55.39%</u>	0.027	0.00047	0.001	0.001
Tanzania	<u>37%</u>	0.043	0.126	0.007	0.126
Тодо	<u>54%</u>	0.101	0.192	0.123	0.154
Tunisia	<u>100%</u>	0.019	0.128	0.066	0.141
Uganda	<u>24%</u>	0.065	0.194	0.093	0.2
Zambia	<u>43%</u>	0.009	0.053	0.032	0.032
Zimbabwe	<u>52.7%</u>	0.025	0.050	0.087	0.125



INDUS	SOURCE		
MIN	MAX		
0.003	0.003	Link	
0.00032	0.00032	Link	
0.004	0.068	Link Link	
0.004	0.048	Link Link	
0.055	0.122	<u>Link</u> Link Link	
0.060	0.159	Link	
0.009	0.026	<u>Link</u>	
0.144	0.150	<u>Link</u>	

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